CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

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And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

*	Contract / Re	vision		Alt Order #	<u>‡</u>		
	1854008	1		08864311			
Product							
DOUG JONES FOR SENA	.T						
Contract Dates	Estimate #						
11/21/17 - 11/27/17	5103						
<u>Advertiser</u>			Ori	iginal Date	/ Revision		
POL/Jones, Doug/D/Sena	ite		1	1/17/17	/ 11/19/17		
	Billing Cycle	Billing	Cal	endar	Cash/Trade		
	EOM/EOC	Broado			Cash		
	Property	Accour	nt E	xecutive	Sales Office		
	WSFA	Ryan E	Eddi	ns	HRP-Washingto		
	Special Handl	ling					
ĺ	Demographic						
	Adults 35+						
	Agy Code	Adverti	ser	Code	Product 1/2		
	TV13041	836			967		
	Agency Ref			Advertiser	Ref		

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spot	s Amount	t
D 2 WSFA 11/24/17 11/24/17 Today in Alabama 430am	430-5a	:30	NM	0 \$0.0	00
N 3 WSFA 11/24/17 11/24/17 WSFA 12 News at Six - MF	6-630pm <u>Rate</u> \$350.00	:30	NM	2 \$700.0	10
N 4 WSFA 11/27/17 11/27/17 ENTERTAINMENT TONIG Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	H1630-7p <u>Rate</u> \$325.00	:30	NM	1 \$325.0	0
N 5 WSFA 11/21/17 11/21/17 ENTERTAINMENT TONIG Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	H1630-7p <u>Rate</u> \$325.00	:30	NM	1 \$325.00	0
N 6 WSFA 11/22/17 11/22/17 ENTERTAINMENT TONIG Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	H1630-7p <u>Rate</u> \$325.00	:30	NM	1 \$325.00	0
N 7 WSFA 11/23/17 11/23/17 ENTERTAINMENT TONIG Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	H1630-7p <u>Rate</u> \$325.00	:30	NM	1 \$325.00	0
N 8 WSFA 11/24/17 11/24/17 ENTERTAINMENT TONIG Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	H1630-7p <u>Rate</u> \$325.00	:30	NM	1 \$325.00	0
N 9 WSFA 11/27/17 11/27/17 WSFA 12 News at Ten - MI Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 2 2	F 10-1035pm <u>Rate</u> \$415.00	:30	NM	2 \$830.00	0
N 10 WSFA 11/21/17 11/21/17 WSFA 12 News at Ten - MF	= 10-1035pm <u>Rate</u> \$415.00	:30	NM	2 \$830.00) ·
N 11 WSFA 11/22/17 11/22/17 WSFA 12 News at Ten - MF	10-1035pm <u>Rate</u> \$415.00	:30	NM :	2 \$830.00)
N 12 WSFA 11/23/17 11/23/17 WSFA 12 News at Ten - MF	10-1035pm	:30	NM :	2 \$830.00)

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This station does not discriminate in advertising contracts on the basic of receiver at historical contracts.



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Contract / Revision Alt Order # 1854008 / 08864311

Contract Dates Product Estimate # 11/21/17 - 11/27/17 DOUG JONES FOR SEI 5103

Advertiser Original Date / Revision 11/17/17 / 11/19/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week ' Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/172 2	<u>Rate</u> \$415.00	Days Longin Wook Nate	Турс ороля	Amount
N 13 WSFA 11/27/17 11/27/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	5-530a Rate \$130.00	:30	NM 1	\$130.00
N 14 WSFA 11/24/17 11/24/17 WSFA 12 News at Ten - MF		:30	NM 2	\$830.00
N 15 WSFA 11/27/17 11/27/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/27/17 12/03/17 1 1	1035-1137pm <u>Rate</u> \$175.00	:30	NM 1	\$175.00
N 16 WSFA 11/21/17 11/21/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 -1 1	1035-1137pm <u>Rate</u> \$175.00	:30	NM 1	\$175.00
N 17 WSFA 11/22/17 11/22/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	1035-1137pm <u>Rate</u> \$175.00	:30	NM 1	\$175.00
N 18 WSFA 11/23/17 11/23/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	1035-1137pm <u>Rate</u> \$175.00	:30	N M 1	\$175.00
N 19 WSFA 11/24/17 11/24/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	1035-1137pm <u>Rate</u> \$175.00	:30	NM 1	\$175.00
N 20 WSFA 11/27/17 11/27/17 Late Night w/ Seth Meyers Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	1137p-1237x <u>Rate</u> \$15.00	:30	NM 1	\$15.00
N 21 WSFA 11/21/17 11/21/17 Late Night w/ Seth Meyers Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	1137p-1237x <u>Rate</u> \$15.00	:30	NM 1	\$15.00
N 22 WSFA 11/22/17 11/22/17 Late Night w/ Seth Meyers Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	1137p-1237x <u>Rate</u> \$15.00	:30	NM 1	\$15.00
N 23 WSFA 11/23/17 11/23/17 Late Night w/ Seth Meyers Start Date	1137p-1237x <u>Rate</u> \$15.00	:30	NM 1	\$15.00
N 24 WSFA 11/21/17 11/21/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	5-530a <u>Rate</u> \$130.00	:30	NM 1	\$130.00
N 25 WSFA 11/24/17 11/24/17 Late Night w/ Seth Meyers Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	1137p-1237x <u>Rate</u> \$15.00	:30	NM 1	\$15.00
N 26 WSFA 11/27/17 11/27/17 The Voice Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 2 2	7-ppm <u>Rate</u> \$600.00	:30	NM 2	\$1,200.00
N 27 WSFA 11/21/17 11/21/17 This Is Us Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	8-9pm <u>Rate</u> \$600.00	:30	NM 1	\$600.00

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Contract / Revision Alt Order# 1854008 / 08864311

Contract Dates Estimate # <u>Product</u> 11/21/17 - 11/27/17 DOUG JONES FOR SEI 5103

Advertiser Original Date / Revision 11/17/17 / 11/19/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	TypeS	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate			•	
N 28 WSFA 11/25/17 11/25/17 NBC Saturday Today Show Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 3- 3		:30	NM	3	\$135.00
D 29 WSFA 11/25/17 11/25/17 Notre Dame Football	230p-6p	:30	NM	0	\$0.00
D 30 WSFA 11/25/17 11/25/17 Nascar Daytime	230p-6p	:30	NM	0	\$0.00
N 31 WSFA 11/25/17 11/25/17 WSFA 12 News at Six-Sat	Sa 6-7pm <u>Rate</u> \$80.00	:30	NM	2	\$160.00
N 32 WSFA 11/25/17 11/25/17 WSFA 12 News at Ten - Sat	10-1030pm <u>Rate</u> \$265.00	:30	NM	2	\$530.00
N 33 WSFA 11/25/17 11/25/17 NET Saturday Night Live <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171- 1	1030p-12x <u>Rate</u> \$115.00	:30	NM	1	\$115.00
N 34 WSFA 11/25/17 11/25/17 ET WEEKEND <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171- 1	1203-103x <u>Rate</u> \$10.00	:30	NM	1	\$10.00
N 35 WSFA 11/22/17 11/22/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	5-530a <u>Rate</u> \$130.00	:30	NM	1	\$130.00
N 36 WSFA 11/26/17 11/26/17 NET NBC Sunday Today Sh Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/172 2	c7-8a <u>Rate</u> \$45.00	:30	NM	2	\$90.00
N 37 WSFA 11/26/17 11/26/17 NET NBC Meet The Press Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2 2	8-9a <u>Rate</u> \$45.00	:30	NM	2	\$90.00
N 38 WSFA 11/26/17 11/26/17 WSFA News Sunday AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	9-930a <u>Rate</u> \$20.00	:30	NM	1	\$20.00
D 39 WSFA 11/26/17 11/26/17 NET Soccer	11a-1p	:30	NM	0	\$0.00
D 40 WSFA 11/26/17 11/26/17 Nascar Daytime	1p-5p	:30	NM	0	\$0.00
D 41 WSFA 11/26/17 11/26/17 Nascar Daytime	130-5p	:30	NM	0	\$0.00
D 42 WSFA 11/26/17 11/26/17 NET NBC Horse Racing	Various	:30	NM	0	\$0.00
N 43 WSFA 11/26/17 11/26/17 WSFA 12 News at Five-Sun	Su 5-530p <u>Rate</u> \$90.00	:30	MM	1	\$90.00
D 44 WSFA 11/25/17 11/25/17 Notre Dame Football	630p-10p	:30	NM	0	\$0.00
D 45 WSFA 11/26/17 11/26/17 Sunday Hour 2	7-8PM	:30	NM	0	\$0.00
N 46 WSFA 11/23/17 11/23/17 Today in Alabama 5am	5-530a <u>Rate</u> \$130.00	:30	NM	1	\$130.00
N 47 WSFA 11/26/17 11/26/17 NFL Football <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	Sun 730p-1030p <u>Rate</u> \$500.00	:30	NM	1	\$500.00

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Contract / Revision Alt Order# 1854008 / 08864311

Contract Dates Product Estimate # 11/21/17 - 11/27/17 DOUG JONES FOR SEI 5103

<u>Advertiser</u> Original Date / Revision POL/Jones, Doug/D/Sena 11/17/17 / 11/19/17

*Line Ch Start Date End Date Description	Start/End Time	Days	Spots/ Length Week	Rate Tv	na Chata	A
Start Date End Date Weekdays Spots/Week	Rate	Dayo	Length Week	Nate Ty	oe Spots	Amount
N 48 WSFA 11/26/17 11/26/17 Late News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	1030p-11p		:30	. N	M 1	\$150.00
N 49 WSFA 11/26/17 11/26/17 LF SU 11-1130p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	11-1130p <u>Rate</u> \$15.00		:30	N	M 1	\$15.00
N 50 WSFA 11/26/17 11/26/17 LF SU 1130p-12x Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	1130p12x <u>Rate</u> \$5.00		:30	N	И 1	\$5.00
N 51 WSFA 11/24/17 11/24/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/172- 2	5-530a <u>Rate</u> \$130.00		:30	· Ni	<i>1</i> 2	\$260.00
N 52 WSFA 11/27/17 11/27/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/27/17 12/03/17 1 1	528am-6am <u>Rate</u> \$150.00	*	:30	NI	1	\$150.00
N 53 WSFA 11/21/17 11/21/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 -1 1	528am-6am <u>Rate</u> \$150.00		:30	NI	1	\$150.00
N 54 WSFA 11/22/17 11/22/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	528am-6am <u>Rate</u> \$150.00		:30	N	1 1	\$150.00
N 55 WSFA 11/23/17 11/23/17 Today in Alabama 530a	528am-6am <u>Rate</u> \$150.00		:30	NN	1 1	\$150.00
N 57 WSFA 11/24/17 11/24/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	528am-6am <u>Rate</u> \$150.00		:30	NN	1	\$150.00
N 58 WSFA 11/27/17 11/27/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/27/17 12/03/17 2 2	6a-7a <u>Rate</u> \$265.00		:30	NN	2	\$530.00
N 59 WSFA 11/21/17 11/21/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 -2 2	6a-7a <u>Rate</u> \$265.00		:30	NN	2	\$530.00
N 60 WSFA 11/22/17 11/22/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/172 2	6a-7a <u>Rate</u> \$265.00		:30 .	NIV	2	\$530.00
N 61 WSFA 11/23/17 11/23/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/172 2	6a-7a <u>Rate</u> \$265.00		:30	NM	2	\$530.00
N 62 WSFA 11/24/17 11/24/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/172 2	6a-7a <u>Rate</u> \$265.00	***************************************	:30	NM	2	\$530.00
N 63 WSFA 11/27/17 11/27/17 NBC Today Show Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 3 3	7-9am <u>Rate</u> \$115.00		:30	NM	3	\$345.00
N 64 WSFA 11/21/17 11/21/17 NBC Today Show	7-9am		:30	NM	3	\$345.00

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Alt Order# Contract / Revision 1854008 08864311

Contract Dates <u>Product</u> Estimate # DOUG JONES FOR SEI 5103 11/21/17 - 11/27/17

Advertiser Original Date / Revision 11/17/17 / 11/19/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -3 3	<u>Rate</u> \$115.00			
N 65 WSFA 11/22/17 11/22/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/173 3	7-9am <u>Rate</u> \$115.00	:30	NM 3	\$345.00
N 66 WSFA 11/23/17 11/23/17 NBC Today Show Start Date	7-9am <u>Rate</u> \$115.00	:30	NM 3	\$345.00
N 68 WSFA 11/24/17 11/24/17 NBC Today Show Start Date	7-9am <u>Rate</u> \$115.00	:30	NM 3	\$345.00
N 69 WSFA 11/27/17 11/27/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/27/17 12/03/17 2 2	9-10am <u>Rate</u> \$75.00	:30	NM 2	\$150.00
N 70 WSFA 11/21/17 11/21/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 -2 2	9-10am <u>Rate</u> \$75.00	:30	NM 2	\$150.00
N 71 WSFA 11/22/17 11/22/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/172 2	9-10am <u>Rate</u> \$75.00	:30	NM 2	\$150.00
N 72 WSFA 11/23/17 11/23/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/172 2	9-10am <u>Rate</u> \$75.00	:30	NM 2	\$150.00
N 73 WSFA 11/24/17 11/24/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/172- 2	9-10am <u>Rate</u> \$75.00	:30	NM 2	\$150.00 ⁻
N 74 WSFA 11/27/17 11/27/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 2 2	10-11am <u>Rate</u> \$75.00	:30	NM 2	\$150.00
N 75 WSFA 11/21/17 11/21/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -2 2	10-11am <u>Rate</u> \$75.00	:30	NM 2	\$150.00
N 76 WSFA 11/22/17 11/22/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/172 2	10-11am <u>Rate</u> \$75.00	:30	NM 2	\$150.00
N 77 WSFA 11/23/17 11/23/17 NBC Today with Kathie Lee <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/172 2	10-11am <u>Rate</u> \$75.00	:30	NM 2	\$150.00
N 79 WSFA 11/24/17 11/24/17 NBC Today with Kathie Lee Start Date	10-11am <u>Rate</u> \$75.00	:30	NM 2	\$150.00
N 80 WSFA 11/27/17 11/27/17 ALABAMA LIVE @ 11A <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/27/17 12/03/17 1 1	11-1130Am <u>Rate</u> \$45.00	:30	NM 1	\$45.00
N 81 WSFA 11/21/17 11/21/17 ALABAMA LIVE @ 11A <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 -1 1	11-1130Am <u>Rate</u> \$45.00	:30	NM 1	\$45.00

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Contract / Revision Alt Order # 1854008 08864311

Contract Dates <u>Product</u> Estimate # 11/21/17 - 11/27/17 DOUG JONES FOR SEI 5103

<u>Advertiser</u> Original Date / Revision 11/17/17 / 11/19/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ • Days Length Week Rate	Type S	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate		——————————————————————————————————————	•	
N 82 WSFA 11/22/17 11/22/17 ALABAMA LIVE @ 11A <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	11-1130Am Rate	:30	NM	1	\$45.00
Week: 11/20/17 11/26/171 1 N 83 WSFA 11/23/17 11/23/17 ALABAMA LIVE @ 11A Start Date	\$45.00 11-1130Am Rate	:30	NM	1	\$45.00
Week: 11/20/17 11/26/171 1	\$45.00	•			
N 84 WSFA 11/24/17 11/24/17 ALABAMA LIVE @ 11A <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	11-1130Am <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 85 WSFA 11/27/17 11/27/17 ALABAMA LIVE @ 1130AM Start Date	1 1130A-12P <u>Rate</u>	:30	NM	1	\$45.00
N 86 WSFA 11/21/17 11/21/17 ALABAMA LIVE @ 1130AM Start Date End Date Weekdays Spots/Week	\$45.00 1130A-12P <u>Rate</u>	:30	NM	1	\$45.00
Week: 11/20/17 11/26/17 -1 1 N 87 WSFA 11/22/17 11/22/17 ALABAMA LIVE @ 1130AM Start Date	\$45.00 1130A-12P Rate	:30	NM	1	\$45.00
Week: 11/20/17 11/26/171 1	\$45.00				
N 88 WSFA 11/23/17 11/23/17 ALABAMA LIVE @ 1130AM	1130A-12P <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 90 WSFA 11/24/17 11/24/17 ALABAMA LIVE @ 1130AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	1130A-12P <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 91 WSFA 11/27/17 11/27/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	12-1230pm <u>Rate</u> \$150.00	:30	NM	1	\$150.00
N 92 WSFA 11/21/17 11/21/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	12-1230pm <u>Rate</u> \$150.00	:30	NM	1	\$150.00
N 93 WSFA 11/22/17 11/22/17 WSFA 12 News at Noon Start Date	12-1230pm <u>Rate</u> \$150.00	:30	NM	1	\$150.00
N 94 WSFA 11/23/17 11/23/17 WSFA 12 News at Noon Start Date	12-1230pm <u>Rate</u> \$150.00	:30	NM	1	\$150.00
N 95 WSFA 11/24/17 11/24/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	12-1230pm <u>Rate</u> \$150.00	:30	NM	1	\$150.00
N 96 WSFA 11/27/17 11/27/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	1230-130p <u>Rate</u> \$150.00	:30	NM	1	\$150.00
N 97 WSFA 11/21/17 11/21/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	1230-130p <u>Rate</u> \$150.00	:30	NM	1	\$150.00
N 98 WSFA 11/22/17 11/22/17 NET Days of Our Lives	1230-130p	:30	NM	1	\$150.00

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Contract / Revision Alt Order# 1854008 08864311

Contract Dates Product • Estimate # DOUG JONES FOR SE 5103 11/21/17 - 11/27/17

<u>Advertiser</u> Original Date / Revision 11/17/17 / 11/19/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Sp	ots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	<u>Rate</u> \$150.00	•			
N 99 WSFA 11/23/17 11/23/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	1230-130p <u>Rate</u> \$150.00	:30	NM	1	\$150.00
N 100 WSFA 11/27/17	430-5a <u>Rate</u> \$10.00	:30	NM	1	\$10.00
N 101 WSFA 11/24/17 11/24/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	1230-130p <u>Rate</u> \$150.00	:30	NM	1	\$150.00
N 102 WSFA 11/27/17 11/27/17 RIGHT THIS MINUTES Start Date	130-2p <u>Rate</u> \$30.00	:30	NM	1	\$30.00
N 103 WSFA 11/21/17	130-2p <u>Rate</u> \$30.00	:30	NM	1	\$30.00
N 104 WSFA 11/22/17 11/22/17 RIGHT THIS MINUTES Start Date	130-2p <u>Rate</u> \$30.00	:30	NM	1	\$30.00
N 105 WSFA 11/23/17 11/23/17 RIGHT THIS MINUTES Start Date	130-2p <u>Rate</u> \$30.00	:30	NM	1	\$30.00
N 106 WSFA 11/24/17 11/24/17 RIGHT THIS MINUTES Start Date	130-2p <u>Rate</u> \$30.00	:30	NM	1	\$30.00
N 107 WSFA 11/27/17 11/27/17 HARRY <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/27/17 12/03/17 1 1	2-3p <u>Rate</u> \$25.00	:30	NM	1	\$25.00
N 108 WSFA 11/21/17	2-3p <u>Rate</u> \$25.00	:30	NM	1	\$25.00
N 109 WSFA 11/22/17	2-3p <u>Rate</u> \$25.00	:30	NM	1	\$25.00
N 110 WSFA 11/23/17	2-3p <u>Rate</u> \$25.00	:30	NM	1	\$25.00
N 111 WSFA 11/21/17	430-5a <u>Rate</u> \$10.00	:30	NM	1	\$10.00
N 112 WSFA 11/24/17	2-3p <u>Rate</u> \$25.00	:30	NM	1	\$25.00
N 113 WSFA 11/27/17	3-330p <u>Rate</u> \$90.00	:30	NM	1	\$90.00

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Contract / Revision Alt Order# 1854008 08864311

Contract Dates Product Estimate# 11/21/17 - 11/27/17 DOUG JONES FOR SEI 5103

Advertiser Original Date / Revision POL/Jones, Doug/D/Sena 11/17/17 / 11/19/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Type	Cnata	······································
Start Date End Date Weekdays Spots/Week	Rate	Days Length Week	nate Type	Spots	Amount
N 114 WSFA 11/21/17	3-330p <u>Rate</u> \$90.00	:30 ,	NM	1	\$90.00
N 115 WSFA 11/22/17 11/22/17 JUDGE JUDY 2ND RUN Start Date	3-330p <u>Rate</u> \$90.00	:30	NM	1	\$90.00
N 116 WSFA 11/23/17 11/23/17 JUDGE JUDY 2ND RUN Start Date	3-330p <u>Rate</u> \$90.00	:30	NM	1	\$90.00
N 117 WSFA 11/24/17	3-330p <u>Rate</u> \$90.00	:30	NM	1	\$90.00
N 118 WSFA 11/27/17 11/27/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	330-4p <u>Rate</u> \$90.00	:30	NM	1	\$90.00
N 119 WSFA 11/21/17 11/21/17 JUDGE JUDY 1ST RUN Start Date	330-4p <u>Rate</u> \$90.00	:30	NM	1	\$90.00
N 120 WSFA 11/22/17 11/22/17 JUDGE JUDY 1ST RUN Start Date	330-4p <u>Rate</u> \$90.00	:30	NM	1	\$90.00
N 121 WSFA 11/23/17 11/23/17 JUDGE JUDY 1ST RUN Start Date	330-4p <u>Rate</u> \$90.00	:30	NM	1	\$90.00
N 122 WSFA 11/22/17 11/22/17 Today in Alabama 430am Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	430-5a <u>Rate</u> \$10.00	:30	NM	1	\$10.00
N 123 WSFA 11/24/17	330-4p <u>Rate</u> \$90.00	:30	NM	1	\$90.00
N 124 WSFA 11/27/17 11/27/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	M-F 4-430P Rate \$90.00	:30	NM	1	\$90.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	M-F 4-430P <u>Rate</u> \$90.00	:30	NM	1	\$90.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 1 1	M-F 4-430P <u>Rate</u> \$90.00	:30	NM	1	\$90.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 1 1	M-F 4-430P <u>Rate</u> \$90.00	:30	NM	1	\$90.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 1 1	M-F 4-430P <u>Rate</u> \$90.00	:30	NM	1	\$90.00
N 129 WSFA 11/27/17 11/27/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$115.00

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Contract / Revision Alt Order # 1854008 08864311

Contract Dates Product Estimate # 11/21/17 - 11/27/17 DOUG JONES FOR SEI 5103

Advertiser Original Date / Revision 11/17/17 POL/Jones, Doug/D/Sena / 11/19/17

*Line Ch Start	Date End D	ate Descript	ion	Start/End Time	Days	Spots/ Length Week	Rate	Type	Spots	Amount
Start Date Week: 11/27/17	End Date 12/03/17	Weekdays 1	Spots/Week 1	<u>Rate</u> \$115.00				.,,,,		711100111
N 130 WSFA 11/21		17 WSFA 12	NEWS AT 4PM	M-F 430-5P		:30		NM	1	\$115.00
<u>Start Date</u> Week: 11/20/17	End Date 11/26/17	<u>Weekdays</u> -1	Spots/Week 1	<u>Rate</u> \$115.00			•	, , , , , ,	,	01.0.00
N 131 WSFA 11/22			NEWS AT 4PM	M-F 430-5P		:30		NM	1	\$115.00
Start Date Week: 11/20/17	End Date 11/26/17	<u>Weekdays</u> 1	Spots/Week 1	<u>Rate</u> \$115.00						
N 132 WSFA 11/23			NEWS AT 4PM	M-F 430-5P		:30		NM	1	\$115.00
<u>Start Date</u> Week: 11/20/17	<u>End Date</u> 11/26/17	Weekdays 1	Spots/Week 1	<u>Rate</u> \$115.00						
N 133 WSFA 11/23 Start Date	/17 11/23/1 End Date	17 Today in A Weekdays		430-5a		:30	•	NM	1	\$10.00
Week: 11/20/17	11/26/17	1	Spots/Week 1	<u>Rate</u> \$10.00				İ		
N 134 WSFA 11/24 Start Date	/17 11/24/1 End Date	17 WSFA 12 <u>Weekdays</u>	NEWS AT 4PM Spots/Week	M-F 430-5P		:30		NM	1	\$115.00
Week: 11/20/17	11/26/17	1	1	<u>Rate</u> \$115.00						
N 135 WSFA 11/27 Start Date	/17 11/27/1 End Date	7 WSFA 12 Weekdays	News at Five Spots/Week	5-530pm Rate		:30		NM	1	\$280.00
Week: 11/27/17	12/03/17	1	1	\$280.00						
N 136 WSFA 11/21 Start Date	/17 11/21/1 <u>End Date</u>	7 WSFA 12 Weekdays	News at Five Spots/Week	5-530pm <u>Rate</u>		:30		NM	1	\$280.00
Week: 11/20/17	11/26/17	-1	1	\$280.00						
N 137 WSFA 11/22 Start Date	End Date	7 WSFA 12 Weekdays	News at Five Spots/Week	5-530pm Rate		:30		NM	1	\$280.00
Week: 11/20/17 N 138 WSFA 11/23/	11/26/17	1	1	\$280.00						
Start Date	End Date	<u>Weekdays</u>	News at Five Spots/Week	5-530pm <u>Rate</u>		:30		NM	1	\$280.00
Week: 11/20/17 N 139 WSFA 11/24/	11/26/17	1	1	\$280.00						
Start Date	End Date	<u>Weekdays</u>	News at Five Spots/Week	5-530pm <u>Rate</u>		:30		NM	1	\$280.00
Week: 11/20/17 N 140 WSFA 11/27/	11/26/17 17 11/27/1	1	1	\$280.00			·····			
Start Date	End Date	Weekdays	News at Six - MF Spots/Week	6-630pm <u>Rate</u>		:30		NM	2	\$700.00
Week: 11/27/17 N 141 WSFA 11/21/	12/03/17	7 MEA 12	2 News at Six - MF	\$350.00						
Start Date	End Date	<u>Weekdays</u>	Spots/Week	Rate		:30 .		NM	2	\$700.00
Week: 11/20/17 N 142 WSFA 11/22/	11/26/17 17 11/22/1	-2	2 News at Six - MF	\$350.00		.20			_	
Start Date	End Date	<u>Weekdays</u>	Spots/Week	Rate		:30		NM	2	\$700.00
Week: 11/20/17 N 143 WSFA 11/23/	11/26/17 17 11/23/1	2 7 WSFA 121	2 News at Six - MF	\$350.00		.20	***************************************	313.4	•	
Start Date Week: 11/20/17	End Date	<u>Weekdays</u>	Spots/Week	Rate		:30		NM	2	\$700.00
N 144 WSFA 11/27/	11/26/17 17 11/27/17	2 7 NET Early	2 Today ON	\$350.00 4-430x		.20			,	
Start Date Week: 11/27/17	End Date	Weekdays	Spots/Week	Rate		:30		NM	1	\$3.00
**CGN. ! !/2//!/	12/03/17	M	1	\$3.00				- 1		

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This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



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east Dates	In		<u> </u>
	1854008	1	08864311
	Contract / Re	<u>vision</u>	Alt Order #

Contract Dates Product Estimate # 11/21/17 - 11/27/17 DOUG JONES FOR SEI 5103

<u>Advertiser</u> Original Date / Revision 11/17/17 POL/Jones, Doug/D/Sena / 11/19/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week R	tate Type	Spots	Amount
Start Date End Date Weekdays Spots	Week Rate		•		
N 145 WSFA 11/21/17 11/21/17 NET Early Today O <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots</u> Week: 11/20/17 11/26/17 -T	N 4-430x <u>/Week</u> <u>Rate</u> 1 \$3.00	:30	NM	1	\$3.00
N 146 WSFA 11/22/17 11/22/17 NET Early Today O Start Date	N 4-430x <u>/Week</u> <u>Rate</u> 1 \$3.00	:30	NM	1	\$3.00
N 147 WSFA 11/23/17 11/23/17 NET Early Today O	N 4-430x <u>/Week</u> <u>Rate</u> 1 \$3.00	:30	NM	1	\$3.00
		Totals		176	\$26,942.00
Time Period # of Spota Cross Amount	A				

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/30/17 -11/26/17	143	\$21,119.00	(\$3,167.85)	\$17,951.15
11/27/17 -11/27/17	33	\$5,823.00	(\$873.45)	\$4,949.55
Totals	176	\$26,942.00	(\$4,041.30)	\$22,900.70

Signature:	Date:	•
		

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FAX# 703-516-9680 REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

NOV17/17 12.: *** WSFA-TV *:

12.1 # DATE NOV17/17 SALESMAN REGIONAL (H) RYAN EDDINS SCATTERGOOD LOCAL JEFF WA-CLASS: NATL. BUYER NAME PRSN SALES REP.# ORDER, INVOICE) CO-OP BILLING NEEDED 1650 SUITE# (LINE, SE POLI/D JONES/D/SEN/AL SENAT EST#5103 COMMENTS: PARTNERS MEDIA # 8864311 75 PKWY 30339 WK-1GA 900 CIRCLE CONTRACT NOV27/17 ATLANTA, AGY. NAME CANAL TAX NAME STATE 185400 8 DOUG JONES FOR FLIGHT DATES NOV21/17 ADV. CITY TAX ORDER # # ADV # PRDCT AGY

THANKS JASMINE FOR RYAN 186X ക TTL \$27,455 PLS CONFM NEW ORDER REP:

**** THIS IS A CASH IN ADVANCE SCHEDULE **** CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 GA ATLANTA,

:LINE#:REP :CD: TIME PERIOD : LGTH : SI	SEC: RATE::	START : DATE :	END :SPTS: DATE : /WK:	WEEK : INVT :	DAYS	:TOTL:
AGENCY ADVERTISER CODE = 836	AGENCY EST# = 5	5103		(-		

\$3.00 30 - 967 AGENCY ADVERTISER CODE AGENCY PRODUCT CODE = 9 400A-430A

MON

11/27

11/27

FRI

11/24

11/24

\$10.00

30

TODAY TODAY NBC EARLY NBC EARLY 430A-459A PROGRAM : CON COM1: 0

PROGRAM

TODAY IN ALABAMA TODAY IN ALABAMA PROGRAM : CON COM1:

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

REP HEADLINE# 8864311 *** ORIGINAL REV#0 ***

NOV17/17 12.: *** WSFA-TV *:

: LINE#:REP : :LINE#	. CD:	TIME PERIOD :	: LGTH : SEC	RATE:	: START : DATE	END: DATE	:SPTS:	WEEK : INVT :	DAYS	: TOTL
m	-	600P-630P	30	\$350.00	11/24	11/24	2	FRI		2
PROGRAM CON COM1	RAM : COM1:	WSFA 12 NEWS P WSFA 12 NEWS A	AT 6P AT 6P							
4	J	630P-700P	30	\$325.00 63	11/27	11/27	Ч.	MOM		Н
PROGRAM CON COM	RAM : COM1:	ENTERTAINMENT ENTERTAINMENT	TONIGHT TONIGHT	-						
ъ́	Ŭ	630P-700P	30	\$325.00	11/21	11/21	Н	TUE		Н
PROGRAM CON COM	RAM : COM1:	ENTERTAINMENT ENTERTAINMENT	TONIGHT TONIGHT				,			
v	v	630P-700P	30	\$325.00	11/22	11/22	7	WED		н
PROGRAM CON COM	RAM :	ENTERTAINMENT ENTERTAINMENT	TONIGHT TONIGHT					,,		
7	v	630P-700P	30	\$325.00	11/23	11/23	7	THO		Н
PROGRAM CON COM	RAM : COM1:	ENTERTAINMENT ENTERTAINMENT	TONIGHT							
ω	v	630P-700P	30	\$325.00	11/24	11/24	1	FRI		Н
PROGRAM CON COM	RAM : COM1:	ENTERTAINMENT ENTERTAINMENT	TONIGHT							
Ø	П	1000P-1035P	30	\$415.00	11/27	11/27	2	MOM		7
PROGRAM CON COM	RAM : COM1:	WSFA 12 NEWS A WSFA 12 NEWS A	AT 10P AT 10P							
.10	Н	10007-10352	30	. \$415.00	11/21	.11/21	2	TUE		N
PROGRAM CON COM	RAM :	WSFA 12 NEWS A WSFA 12 NEWS A	AT 10P AT 10P							
1.1	H	L000P-1035P	30	\$415.00	11/22	11/22	2	WED		7
PROGRAM CON COM	SRAM : COM1:	WSFA 12 NEWS A WSFA 12 NEWS A	AT 10P AT 10P							

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

NOV17/17 12. *** WSFA-TV *

12 1			4.0	: DATE	: DATE	: /WK: INVT	: DAYS	
	000P-1035P	30	\$415.00	11/23	11/23	2	ТН11	
PROGRAM : CON COM1:	WSFA 12 NEWS AT WSFA 12 NEWS AT	10P 10P))	
13 5(500A-530A	30	\$130.00	11/27	11/27	1	NOM	
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA					7		
14 10	000P-1035P	30	\$415.00	11/24	11/24		į Ω ⊢	
PROGRAM : CON COM1:	WSFA 12 NEWS AT WSFA 12 NEWS AT	10P 10P					1	
15 10	035P-1135P	30	\$175.00	11/27	11/27		NOM	
PROGRAM : CON COM1:	THE TONIGHT SHOW	YMMIU W	FALLON FALLON			·		
16 10)35P-1135P	30	\$175.00	11/21	11/21	1	TUE	
PROGRAM : CON COM1:	THE TONIGHT SHOW	W JIMMY	FALLON FALLON			•		
17 10	35P-1135P	30	\$175.00	11/22	11/22	1	W. C. H.	
PROGRAM : CON COM1:	THE TONIGHT SHOW	W JIMMY	FALLON FALLON					
18 10	035P-1135P	30	\$175.00	11/23	11/23	1 (THU	
PROGRAM : CON COM1:	THE TONIGHT SHOW	W JIMMY W JIMMY	FALLON FALLON			•		
19 10	035P-1135P	30	\$175.00 .	11/24	11/24	, , , , , , , , , , , , , , , , , , ,	i M	
PROGRAM : CON COM1:	THE TONIGHT SHOW THE TONIGHT SHOW	W JIMMY	FALLON FALLON			~~~	1	
20 11	35P-1235A	30	\$15.00	11/27	11/27	1	NOM	

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

> REP HEADLINE# 8864311 *** ORIGINAL REV#0 ***

NOV17/17 12:: *** WSFA-TV *;

:LINE#:REP :CD:): TIME PERIOD	: LGTH : SEC :	RATE	: START : DATE	: END	SPTS: W	WEEK : LANT :	DAYS	: TOTE:
21	1135P-1235A	30	\$15.00	11/21	11/21		TUE		
PROGRAM CON COMI	: LATE NIGHT W	SETH MYERS SETH MYERS				,			ı
22	1135P-1235A	30	\$15.00	11/22	11/22	1	WED		Н
PROGRAM CON COMI	: LATE NIGHT W	SETH MYERS SETH MYERS							ı
C1 W	1135P-1235A	30	\$15.00	11/23	11/23	1 1/	THO		
PROGRAM CON COM1	: LATE NIGHT W	SETH MYERS SETH MYERS				>			ı
2.4	500A-530A	30	\$130.00	11/21	11/21	1	TUE		г
PROGRAM : CON COM1:	: TODAY IN ALABAMA : TODAY IN ALABAMA	ama Ama							ı
2.5	1135P-1235A	30	\$15.00	11/24	11/24	1	អ ភ		L
PROGRAM CON COM1	: LATE NIGHT W : LATE NIGHT W	SETH MYERS SETH MYERS							ı
26	700P-900P	0 8	\$600.00	11/27	11/27	2	MOM		N
PROGRAM CON COM1	: THE VOICE-FALL: THE VOICE-FALL	H H				>			!
27	8005-3008	30	\$600.00	11/21	11/21	٦,	TOE		H
PROGRAM CON COM1	: THIS IS US-FALL: THIS IS US-FALL	T.T.							
. 58	600A-800A	. 08	\$45.00	11/25	11/25 .	3	SAT.	•	m
PROGRAM :	: SATURDAY TODAY : SATURDAY TODAY	Y SHOW Y SHOW							
20	230P-600P	30	\$50.00	11/25	11/25	1	SAT		۲
PROGRAM :	: ND FTBL - NC :	ST 10/28 ST 10/28							

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

NOV17/17 12.1 *** WSFA-TV **

: LINE#: REP	#:REP :CD :LINE#:	D: TIME PERIOD :	LGTH : SEC :	RATE	: START : DATE	: END : DATE	SPTS:	WEEK :	DAYS	: TOTL:
	30	230P-500P	0 8	\$65.00	11/25	11	1	1	1	יי ארדי
	PROGRAM : CON COM1:	: XFINITY PHOENIX	X 11/11 X 11/11							1
	3.1	600P-700P	30	00.08\$	11/25	11/25	7	TAS	_	c
	PROGRAM CON COM1	: WSFA 12 NEWS: WSFA 12 NEWS	AT 6P SAT AT 6P SAT				7		4	N
	32	1000P-1030P	30	\$265.00	11/25	11/25	0	ر 1	Ē	r
	PROGRAM CON COM1	: WSFA 12 NEWS AT : WSFA 12 NEWS AT	T 10P SAT T 10P SAT				•			٧
	ဗ	1030P-1200M	30	\$115.00	11/25	11/25	1	T. A.S.		ţ
	PROGRAM CON COM1	: SATURDAY NIGHT	LIVE LIVE				S			1
	3.4	1200M-100A	30	\$10.00	11/25	11/25		TAS		٣
	PROGRAM : CON COM1:	ENTERTAINMENT ENTERTAINMENT	TONIGHT WEEKEND TONIGHT WEEKEND	ND ND			1			4
	35	500A-530A	30	\$130.00	11/22	11/22	1	WED		-
	PROGRAM : CON COM1:	: TODAY IN ALABAMA : TODAY IN ALABAMA	4A 4A				7	1		1
	36	700A-800A	30	\$45.00	11/26	11/26	2	NDS.		c
	PROGRAM : CON COM1:	: SUNDAY TODAY SE : SUNDAY TODAY SE	SHOW				2)		١
	37 .	800A-900A	ъ ю	\$45:00	11/26	11/26	2	NIIS.	•	r
	PROGRAM : CON COM1:	: MEET THE PRESS: MEET THE PRESS					7	i i		l
	38	900A-930A	30	\$20.00	11/26	11/26	1	NDS		-
	PROGRAM :	: TODAY IN ALABAMA : TODAY IN ALABAMA	17 A1				>	; ;		4

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP REP HEADLINE# 8864311 *** ORIGINAL REV#0 ***

NOV17/17 12:: *** WSFA-TV *:

: LINE#:	REP CD:	TIME PERIOD	: LGTH : SEC :	RATE	: START : DATE	END DATE	:SPTS: WEEK : /WK: INVT	: DAYS	TOTI:
	8 8	1100A-100P	30	\$35.00	11/26	11/26	1	SUN	
	PROGRAM : CON COM1:	: PREM LG SOCCER: PREM LG SOCCER	x 10/29 x 10/29						
	4 0	100P-500P	30	\$35.00	11/26	11/26	7.2	SUN	ਜ
	PROGRAM CON COM1	: NASCAR CHARLT : NASCAR CHARLT	10/8 10/8						
	4 1	130P-500P	30	\$65.00	11/26	11/26	F4	SUN	Т
	PROGRAM: CON COM1:	: NASCAR PHOENIX : NASCAR PHOENIX	<pre>< 11/12 < 11/12</pre>						
	42	400P-500P	30	\$100.00	11/26	11/26	17	SUN	7
	PROGRAM : CON COM1:	BREEDERS (BOURBON): BREEDERS (BOURBON)	SON) 2017 SON) 2017						
	43	500P-530P	30	00.06\$	11/26	11/26	1	SUN	Н
	PROGRAM : CON COM1:	WSFA 12 NEWS WSFA 12 NEWS	AT 5P SUN AT 5P SUN				٠		
	4 4	630P-1000P	90	\$50.00	11/26	11/26	77	SUN	H
	PROGRAM :	: ND FTBL - USC : ND FTBL - USC	10/21 10/21				-		
	45	700P-800P	30	\$100.00	11/26	11/26	52 1	SUN	7
	PROGRAM :	BREEDERS CUP BREEDERS CUP	2017 2017						
	46	500A-530A	.30	\$130.00	.11/23	11/23	7	· OHI	• r-4
	PROGRAM: CON COM1:	: TODAY IN ALABAMA : TODAY IN ALABAMA	МА МА						٠
	47	730P-1030P	30	\$500.00	11/26	11/26	1	SUN	Н
-	PROGRAM : CON COM1:	NFL SNF PIT-DET:	T 10/29 T 10/29						

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

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LINE#: CD:	: TIME PERIOD :	LGTH : SEC :	RATE	: START : DATE	: END : DATE	:SPTS: :/wK:	WEEK :	DAYS	TOTE
8 4	1030P-1100P	30	\$150.00	11/26	11/26	-	MILS		
PROGRAM CON COM1:	: WSFA 12 NEWS AT : WSFA 12 NEWS AT	10:30P				_		_	
۵. و	1100P-1130P	30	\$15.00	11/26	11/26	,	N. I.		
PROGRAM : CON COM1:	: THE BEASLEY ALLEN: THE BEASLEY ALLEN	EN REPORT EN REPORT				I			
50	1130P-1200M	30	\$5.00	11/26	11/26	,	, min		
PROGRAM : CON COM1:	RIGHT THIS MINUTE RIGHT THIS MINUTE	TE)	NO O	r-	
51	500A-530A	30	\$130.00	11/24	11/24	```	9 11		
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA	ፈ ፈ				>	1 4 4		
52	530A-600A	30	\$150.00	11/27	11/27	,	, wow		
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA	4 . 4.				,	NOE		
S 8	530A-600A	30	\$150.00	11/21	11/21	\ \	E		
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA	ช ช				ı			
42	530A-600A	30	\$150.00	11/22	11/22	,	14 14 17		
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA	T T							
• 55	530A-600A	30	\$150.00	11/23	. 11/23		, HH.E.		•
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA	of of				· `			.
56	400A-430A	30	\$3.00	11/21	11/21	-	7.11		
PROGRAM:	NBC EARLY TODAY					\	> 1		

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

NOV17/17 12.: *** WSFA-TV *:

:LINE#:REP :CD	D: TIME PERIOD :	LGTH : S	SEC : RATE	: START		SPTS:		DAYS	£ 0
57	530A-600A	30		DA	: DATE	\rightarrow	TVNT/		SPTS
PROGRAM CON COM1	: TODAY IN ALABAMA :: TODAY IN ALABAMA) 	11/24	11/24	п >	FRI		Н
58	600A-700A	30	\$265.00	10/11	1				
PROGRAM : CON COM1:	: TODAY IN ALABAMA : TODAY IN ALABAMA	ৰ ব		\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	/ 7 / 1)	NOM		0
59	600A-700A	30	\$265.00	10/11	10/11	(
PROGRAM : CON COM1:	: TODAY IN ALABAMA : TODAY IN ALABAMA	દ દ		1	7 7 / 7	, ,	TUE		2
09	600A-700A	30	\$265.00	11/00					
PROGRAM CON COMI	: TODAY IN ALABAMA : TODAY IN ALABAMA	מ מ		1	22/11	7	WED		N
61	600A-700A	30	\$265.00	11/03					
PROGRAM CON COM1	: TODAY IN ALABAMA : TODAY IN ALABAMA	4 4)) N H	л 7	THO		N
62	600A-700A	30	\$265.00	11/24	()	, o			
PROGRAM : CON COM1:	: TODAY IN ALABAMA : TODAY IN ALABAMA	4 4		1	17/74	>	FRI		7
63	700A-900A	30	\$115.00	11/27	70711	,			
PROGRAM : CON COM1:	TODAY SHOW TODAY SHOW				, y , , , , , , , , , , , , , , , , , ,)	MON		m
. 64	700A-900A	30	\$115.00.	11/21.	10/11	> ::	:		
PROGRAM : CON COM1:	TODAY SHOW TODAY SHOW				+ 1 1		H D	•	т
65	700A-900A	30	\$115.00	11/22	11/00	,	;		
PROGRAM : CON COM1:	TODAY SHOW TODAY SHOW			!	7 7 7 1 1 1	s n	WED		т

NOV17/17 12.: *** WSFA-TV *: REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

: LINE#:REP : : LINE#:	:CD: TIME PERIOD	: LGTH : SEC	RATE	START DATE	END DATE	:SPTS: WEEK	70 :	DAYS :T	: TOTL:
99	700A-900A	30	\$115.00	11/23	1	7		S:	PTS:
PROGRAM CON COM1	M : TODAY SHOW M1: TODAY SHOW] `		0 4 4		m
67	400A-430A	30	83.00	11/22	11/22		(1		,
PROGRAM CON COM	GOM1: NBC EARLY TODAY	건건			1	-	ਹ ਜ਼		H
89	700A-900A	30	\$115.00	11/24	11/24		<u> </u>		,
PROGRAM CON COM	SRAM : TODAY SHOW COM1: TODAY SHOW				1 1	,	- '쏘 '박		m
69	900A-1000A	30	\$75.00	11/27	11/27	, /	IN C M		(
PROGRAM CON COM	FRAM : TODAY SHOW HOUR COMI: TODAY SHOW HOUR	m m				1	Z O E		N
7.0	900A-1000A	30	\$75.00	11/21	11/21				,
PROGRAM CON COM1	1 : TODAY SHOW HOUR 11: TODAY SHOW HOUR	ж ж ж			1		1 1		N
7.1	900A-1000A	30	\$75.00	11/22	11/22	/			,
PROGRAM CON COM1	1 : TODAY SHOW HOUR 11: TODAY SHOW HOUR	m m K K] 	>	≫ ਜ		0
72	900A-1000A	30	\$75.00	11/23	11/23		i E		(
PROGRAM CON COM1	1 : TODAY SHOW HOUR	m m w w				>	0		N
. 73	. 900A-1000A	. 08	\$75.00	11/24	11/24		+ 1 1	,	1
PROGRAM : CON COM1:	: TODAY SHOW HOUR 1: TODAY SHOW HOUR	т т « «			1)	T X 4		N
74	1000A-1100A	30	\$75.00	11/27	11/27		2		(
PROGRAM CON COM1	: TODAY SHOW HOUR 1: TODAY SHOW HOUR	4 4				>			7

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

NOV17/17 12:3 *** WSFA-TV **

PROGRAM: TODAY SHOW CON COM1: TODAY SHOW 76	SHOW HOUR 4 SHOW HOUR 4 00A 30 SHOW HOUR 4	\$75.00	11/21	,			0170.
GRAM: TODAY 1000A-11 GRAM: TODAY COM1: TODAY 1000A-11 GRAM: TODAY 400A-430 GRAM: NBC EA COM1: NBC EA 1000A-11 GRAM: NBC EA TODAY TODAY	W HOUR 4 W HOUR 4 W HOUR 4 W HOUR 4	\$75.00		11/21	_	[E	
GRAM: TODAY COM1: TODAY 1000A-11 GRAM: TODAY COM1: TODAY 400A-430 GRAM: NBC EA COM1: NBC EA 1000A-11 GRAM: TODAY TODAY	W HOUR 4 W HOUR 4 W HOUR 4	\$75.00		.		립 O 구	N
GRAM : TODAY 1000A-11 GRAM : TODAY COM1: TODAY 400A-430 GRAM : NBC EA COM1: NBC EA 1000A-11	W HOUR 4 W HOUR 4 W HOUR 4		11/22	11/22	,	([]	,
GRAM: TODAY COM1: TODAY 400A-430 GRAM: NBC EA COM1: NBC EA 1000A-11 GRAM: TODAY COM1: TODAY	W HOUR 4 W HOUR 4				,	ਹ ਜ਼	N
GRAM: TODAY COM1: TODAY 400A-430 GRAM: NBC EA COM1: NBC EA 1000A-11 GRAM: TODAY COM1: TODAY	HOUR	\$75.00	11/23	11/23	,		
GRAM: NBC EACOM1: NBC EATOON 11)))	0 4 4	Ø
GRAM: NBC EA COM1: NBC EA 1000A-11 GRAM: TODAY COM1: TODAY	30	\$3.00	11/23	11/23		Ē	
1000A-11 SRAM : TODAY COM1: TODAY	Y TODAY Y TODAY					0	ਜ` "
GRAM : TODAY COM1: TODAY	30	\$75.00	11/24	11/24		t L	•
	DW HOUR 4 DW HOUR 4					T 12 4	N
80 1100A-1130A	30	\$45.00	11/27	11/07	7		
PROGRAM : ALABAMA I CON COM1: ALABAMA I	LIVE LIVE			1 1 1	1	Z O E	r .
81 1100A-1130A	30	\$45.00	11/21	11/21		[
PROGRAM : ALABAMA I CON COM1: ALABAMA I	LIVE LIVE			1	\	권 O -	Ħ
82 · 1100A-1130A	30	\$45.00	11/22	11 100	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		
PROGRAM : ALABAMA L CON COM1: ALABAMA L	LIVE LIVE			1	7	, ⊒ ≅	rH
83 1100A-1130A	30	\$45.00	11/23	11/23	<u>\</u>	111	•
PROGRAM : ALABAMA L CON COM1: ALABAMA L	LIVE LIVE				1	0	H

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK!!! ORDER WORKSHEET HARRIS REPORT FROM REP

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:LINE#:REP :CD :LINE#:	D: TIME PERIOD :	LGTH : SEC	: RATE	START DATE	END FAC	SPTS:	WEEK:	DAYS	: TOTL
8 4	1100A-1130A	30	\$45.00	11	11/24	, / w.F.	TANT	.	:SPTS
PROGRAM : CON COM1:	: ALABAMA LIVE 1: ALABAMA LIVE					۱	4	1	-1
8 5	1130A-1200N	30	\$45.00	11/27	11/27	-	NOW	2	۲
PROGRAM CON COM1	: ALABAMA LIVE 1: ALABAMA LIVE					>	O C	2	⊣
9 8	1130A-1200N	30	\$45.00	11/21	11/21	-	7 TITE	Ēr	٢
PROGRAM : CON COM1:	: ALABAMA LIVE 1: ALABAMA LIVE					2		1	-i
8.7	1130A-1200N	30	\$45.00	11/22	11/22	1 ×	3 C. 元		٦
PROGRAM CON COM1	: ALABAMA LIVE 1: ALABAMA LIVE					>		a.	4
88	1130A-1200N	30	\$45.00	11/23	11/23	Н	TH II	ļ-	r
PROGRAM CON COM1	: ALABAMA LIVE 1: ALABAMA LIVE							.	4
თ დ	400A-430A	30	\$3.00	11/24	11/24	2	X + BB		r
PROGRAM CON COM1	: NBC EARLY TODAY								- 1
0 6	1130A-1200N	30	\$45.00	11/24	11/24	H	η Ω	.	
PROGRAM CON COMI	: ALABAMA LIVE :: ALABAMA LIVE						1	1	4
T Ø	1200N-1230P	30	.\$150.00	11/27	11/27		Z Z		r-
PROGRAM CON COM1	: WSFA 12 NEWS AT	12P 12P							H
92	1200N-1230P	30	\$150.00	11/21	11/21		HUE		£
PROGRAM CON COM1	: WSFA 12 NEWS AT	12P 12P							ł

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP

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8	1200N-1230P	30	\$150.00	11/22	11/22	1	WE CO	
PROGRAM : CON COM1:	: WSFA 12 NEWS: WSFA 12 NEWS	AT 12P AT 12P)		
94	1200N-1230P	30	\$150.00	11/23	11/23	1	:: :: ::	
PROGRAM : CON COM1:	WSFA 12 NEWS: WSFA 12 NEWS	AT 12P AT 12P				S		
9 5	1200N-1230P	30	\$150.00	11/24	11/24	1	i D	
PROGRAM : CON COM1:	: WSFA 12 NEWS	AT 12P AT 12P				_	1 1 1	
96	1230P-130P	30	\$150.00	11/27	11/27	L-1	Z C W	
PROGRAM : CON COM1:	DAYS OF OUR	LIVES)		
97	1230P-130P	30	\$150.00	11/21	11/21	1	TUE	
PROGRAM : CON COM1:	DAYS OF OUR DAYS OF OUR	LIVES LIVES				7	i i	
8	1230P-130P	30	\$150.00	11/22	11/22	1	W C H	
PROGRAM : CON COM1:	DAYS OF OUR	LIVES LIVES				>) !	
<u>ი</u>	1230P-130P	30	\$150.00	11/23	11/23	1	THU	
PROGRAM: CON COM1:	DAYS OF OUR	LIVES LIVES						
100	430A-459A	0e	\$10.00	11/27	11/27	1. (NOM	
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA	, АМА , АМА				>		
101	1230P-130P	30	\$150.00	11/24	11/24	17	FRI	
PROGRAM:	DAYS OF OUR	T.TVES						

REP: TEL# 703-528-9387

REP HEADLINE# 8864311 *** ORIGINAL REV#0 ***

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CREDIT ADVISORY:	AGENCY	CREDIT	Z: AGENCY CREDIT BIRK 111	
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OKURK WORKSHEFF		いしつひょう	ווון יייייין פּיייייי	
f		270011	THE THE KELOKI LICON KEL	NOV17/17 12 1
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				7 + 41E KEO 151 ***
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1 GRAM : COM1:			•	: DATE	: DATE	. JWK INVE	,	DAYS	TOTL
GRAM : COM1:	30P-200P	30	\$30.00	11/27	7 7	1			SPTS
	THE INSIDER THE INSIDER					1	N O		⊣
103 130	30P-200P	30	\$30.00	11/21	11/21	-	1 1 2		,
PROGRAM : T	THE INSIDER THE INSIDER				i i	4	립 다		
104 130	30P-200P	30	\$30.00	11/22	11/22	-	3 6		,
PROGRAM : T CON COMI: T	THE INSIDER THE INSIDER					\ 1	ો સં ઽ		-1
105 130	30P-200P	30	\$30.00	11/23	11/23	1	£		г
PROGRAM : T CON COM1: T	THE INSIDER THE INSIDER					\ I) :		4
106 130	30P-200P	30	\$30.00	11/24	11/24		т О		r
PROGRAM : T CON COM1: T	THE INSIDER THE INSIDER					ł	1 4 4		-1
107 200	200P-300P	30	\$25.00	11/27	11/27		20		7
PROGRAM : H. CON COM1: H.	HARRY HARRY					1	Z O E		-1
108 2003	200P-300P	30	\$25.00	11/21	11/21		[1 [-		,
PROGRAM : HZ CON COM1: HZ	HARRY HARRY					<u> </u>	1 D		⊣
. 109 .2001	.200P-300P	. 08	\$25.00.	11/22	11/22		E	•	г
PROGRAM : HZ	HARRY HARRY					ı) 		4
110 2001	00P-300P	30	\$25.00	11/23	11/23	1	THI.		٢
PROGRAM: HZ	HARRY HARRY)		+

NOV17/17 12:: *** WSFA-TV *; FAX# 703-516-9680 REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

:LINE#:REP	:REP :CD:	: TIME PERIOD	: LGTH : SEC	: RATE	START	END	:SPTS: WE	ļ	DAYS	:TOTI:
11	1.1	430A-459A	30	00 018	-		/WK:	INVT :		:SPTS:
PR	PROGRAM : CON COM1:	: TODAY IN ALABAMA : TODAY IN ALABAMA)) 	17/1	11/21	г. Ж	TUE		Н
112	0	200P-300P	30	\$25.00	11/24	,	,			
PROC	SRAM COM1	: HARRY : HARRY			r V ·	1 / 7 4	>	FRI		Н
113	m	300P-330P	30	00.06\$	11/27		,			
PROG	PROGRAM : CON COM1:	JUDGE JUDY			1	/ 7 / 7 1	· -i	MOM		Н
114	4	300P-330P	30	\$90.00	11/21	10/11	,	i		
PROG	PROGRAM : CON COM1:	JUDGE JUDY JUDGE JUDY			1	7 7 7	-1	T O E		П
17	£)	300P-330P	30	00.068	11/22	11/00	,	! ! !		
PROC	PROGRAM :	JUDGE JUDY JUDGE JUDY				777)	WED		П
116	lo	300P-330P	90	00.06\$	50/11	, , ,	,			
PRC	PROGRAM : CON COM1:	JUDGE JUDY JUDGE JUDY) 	62/11	>	THU		Н
117		300P-330P	30	00.06\$	11/24	11/04	,	1		
PRC	PROGRAM : CON COM1:	JUDGE JUDY JUDGE JUDY			• 1	1 1 1)	FRI		H
118		330P-400P.	. 08	00.06\$	11 627	11/07	,	7		
PROG	PROGRAM : CON COM1:	JUDGE JUDY JUDGE JUDY				7	· ·	NOM V		П
119		330P-400P	30	00.06\$	11/21	17/01	,,	1		
PRO CON	PROGRAM : CON COM1:	JUDGE JUDY JUDGE JUDY			 	† 1)	된 D 근		гd

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

NOV17/17 12.1 *** WSFA-TV **

:LINE#:REP :C	: CD: TIME PERIOD	OD : LGTH :	SEC : RATE	START		SPTS:	WEEK:	DAYS	TOTE:
120	330P-400P	98	\$90.00	-	: DATE	WK.	"		:SPTS:
PROGRAM CON COM1	4 : JUDGE JUDY 41: JUDGE JUDY	५ ५		- 1	77/11	_	WED		Н
121	330P-400P	30	00.06\$	50/11	, , , , , , , , , , , , , , , , , , ,	,			
PROGRAM CON COM1	1 : JUDGE JUDY 11: JUDGE JUDY	K K			C 7 / T +	7	THO		П
122	430A-459A	30	\$10.00	11/22	00/11	,			
PROGRAM : CON COM1:	: TODAY IN 1: TODAY IN	ALABAMA ALABAMA		1	V	7	WED		П
123	330P-400P	30	00.06\$	11/24	70/11	,			
PROGRAM CON COM1	: JUDGE JUDY 1: JUDGE JUDY	ን፥ ን፥] !	ተ 7 / ተ	>	FRI		П
124	400P-430P	30	00.06\$	11/27	11/07	,			
PROGRAM : CON COM1:	: WSFA 12	NEWS AT 4P NEWS AT 4P			- - - - -)	Z O S		, -1
125	400P-430P	30	00.06\$	11/21	10/11	-			
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126	400P-430P	30	00.06\$	11/22	11/00	<u></u>	į		
PROGRAM CON COMI	: WSFA 12	NEWS AT 4P NEWS AT 4P			1	4	O M M		Н
127.	400P-430P	80	00.06\$	11/23	40%		i		
PROGRAM : CON COM1:	WSFA 12 WSFA 12	NEWS AT 4P NEWS AT 4P							- H
128	400P-430P	30	00.06\$	11/24	11/24	>	į		
PROGRAM CON COM1	: WSFA 12 : WSFA 12	NEWS AT 4P NEWS AT 4P			1	4	- Х.		ਜ਼ੀ

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

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11/27 11/27 1 11/21 11/21 1 11/22 11/23 1 11/23 11/24 1 11/24 11/24 1 11/27 11/27 1 11/27 1 1/27 1 11/27 1 1/27 1 11/27 1 1/27 1 1 1/27 1 1/27 1 1 11/27 1 1/27	LINE#: KEF : CD : LINE#:	TIME PERIOD :	LGTH : SEC :	RATE	START DATE	END H	:SPTS: WEEK	14	DAYS :	TOTE:
GRAM: WSFA 12 NEWS AT 4:30P GCOM1: WSFA 12 NEWS AT 4:30P GRAM: WSFA 12 NEWS AT 4:30P GOMI: WSFA 12 NEWS AT 5P	$^{\circ}$	30P-500		115.0	-	7	: /wk: INVT	"	••	SPTS
GRAM WSFA 12 NEWS AT 4:30P S115.00 11/21 11/21 1 TUE COM1 WSFA 12 NEWS AT 4:30P S115.00 11/22 11/22 1 WSFA COM1 WSFA 12 NEWS AT 4:30P S115.00 11/23 11/22 1 WSFA COM1 WSFA 12 NEWS AT 4:30P S115.00 11/23 11/23 1 THU THU COM1 WSFA 12 NEWS AT 4:30P S10.00 11/23 11/23 1 THU THU COM1 WSFA 12 NEWS AT 4:30P S10.00 11/23 11/23 1 THU THU COM1 WSFA 12 NEWS AT 4:30P S10.00 11/24 11/24 1 FRI COM1 WSFA 12 NEWS AT 4:30P S00P-530P S00		: WSFA 12 NEWS : WSFA 12 NEWS	4.4.) • } !		7 / 7		MOM		Н
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GRAM: WSFA 12 NEWS AT 4:30P 430P-500P 430P-500P 30 \$115.00 11/23 11/23 11/23 1 THU THU GRAM: WSFA 12 NEWS AT 4:30P COM1: WSFA 12 NEWS AT 4:30P SOOP-530P SOOP	131	30P-50		115.	11/22		,			
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GRAM: WSFA 12 NEWS AT 4:30P GRAM: WSFA 12 NEWS AT 4:30P 430A-459A 30 S10.00 11/23 11/23 11/23 1 THU THU GRAM: TODAY IN ALABAMA 430P SOM1: TODAY IN ALABAMA 430P SOM2-530P SOM2-530P SOM2-530P SOM3-50M1: WSFA 12 NEWS AT 5P COM1: WSFA 12 NEWS AT 5P SOM2-530P SOM3-50M1: WSFA 12 NEWS AT 5P COM1: WSFA 12 NEWS AT 5P SOM3-50M1: WSFA 12 NEWS AT 5P COM1: WSFA 12 NEWS AT 5P	132	30P-5	30	115.	11/23	11/03	,			
GRAM: TODAY IN ALABAMA GOM1: TODAY IN ALABAMA 430P-500P GOM1: WSFA 12 NEWS AT 4:30P COM1: WSFA 12 NEWS AT 5P SOOP-530P SOOP-540P SOOP-5		WSFA 12 NEWS WSFA 12 NEWS	4.4				A	041		-1
GRAM: TODAY IN ALABAMA GRAM: TODAY IN ALABAMA 430P-500P GOM1: WSFA 12 NEWS AT 4:30P SOOP-530P SOOP-540P	$^{\circ}$	430A-459A	30	10	1/2	11/03	,	į		
SRAM: WSFA 12 NEWS AT 4:30P COM1: WSFA 12 NEWS AT 5P COM1: WSFA 12 NEWS AT 5P COM1: WSFA 12 NEWS AT 5P SOOP-530P SOOP-540P SOO	(')	TODAY IN TODAY IN	1a 1a)	7	04.1		H
SRAM: WSFA 12 NEWS AT 4:30P SOOP-530P SOOP	134	30P-500	30	115	11/24	7 / 2	,	!		
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REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

NOV17/17 12.1 *** WSFA-TV *;

: LINE#: REP	#:REP :CD: :LINE#:	TIME	PERIOD : 1	LGTH : SEC :	RATE	: START : DATE	T : END : DATE	SPTS:	S: WEEK:		DAYS :TOTL:	TI
	138	500P-530	Д	30	\$280.00	11/23	1 1				 	מ ד
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	140	600P-6301	Ωι	30	\$350.00	11/27	11/27	^		2		(
	PROGRAM : CON COM1:	WSFA 12 WSFA 12	2 NEWS AT 2 NEWS AT	6P 6P				I	2	Z O		N
	141	600P-630I	Д	90	\$350.00	11/21	11/21	N	\	Ŧ Ħ		C
	PROGRAM : CON COM1:	WSFA 12 WSFA 12	2 NEWS AT 2 NEWS AT	6Р 6Р				l	7])		V
	142	600P-630E	Ωι	30	\$350.00	11/22	11/22	8	\	74 C1	·	c
	PROGRAM : CON COM1:	WSFA 12 WSFA 12	NEWS AT	6Р 6Р							•	N.
	143	600P-630P	Ο.	30	\$350.00	11/23	11/23	0		, 11 H £	·	r
	PROGRAM : CON COM1:	WSFA 12 WSFA 12	NEWS AT NEWS AT	9 9 9							v	\1
NOV/17	21632.	00 DEC/17	17 \$5,823	000.				O	CONTRACT TOTAL S	TOTAL	27455.00	0.49
MARKET.	TOTALS \$70	,397	WSFA 398	WNCF 148 ESFA 0%	WAKA 33% EAKA 0% .	WCOV 11% C	CABL 0%	WBMM 3%	% WIYC	% %	•	*
ESTIMATED	TED SHARES											

SVC- NSI DEMOS- RA35+*

HEADLINE# 8864311 UNAPPROVED REV #1 REP * * *

703-516-9680 FROM REP FAX# RISK !!! REPORT F CREDIT AGENCY TEL# 703-528-9387 REP: TEL# 703-528 CREDIT ADVISORY: ORDER WORKSHEET

NOV17/17 15.3 *** WSFA-TV **

CHANGES

15.3 # DATE NOV17/17 SALESMAN REGIONAL RYAN EDDINS JEFF SCATTERGOOD LOCAL WA-CLASS: NATL. BUYER NAME PRSN SALES REP.# ORDER, INVOICE) BILLING NEEDED 1650 SUITE# (LINE, SE CO-OP POLI/D JONES/D/SEN/AL DOUG JONES FOR SENAT EST#5103 COMMENTS: CANAL PARTNERS MEDIA # 8864311 900 CIRCLE 75 PKWY 30339 WK-1 GA CONTRACT ATLANTA, NOV27/17 STATE TAX AGY. NAME NAME 854008 FLIGHT DATES NOV21/17 ADV. TAX # # ORDER # PRDCT CILX ADV AGY REP:

REVISION REMOVED NA WEEKEND SPOTS DUE TO NOT AIRING CHANGED PROGRAM NAME 130-2P \$510 TO MAKEGOOD THANKS RYAN PLS CFM

**** THIS IS A CASH IN ADVANCE SCHEDULE **** ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 CON CM

30339

ATLANTA, GA

:LINE#:REP :CD: TIME PERIOD : LGTH : SEC : RA	ATE.	A T A A T A	14 E C C C C C C C C C C C C C C C C C C	. O E		(); ;) (
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11/24

\$10.00

5103

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AGENCY EST#

AGENCY ADVERTISER CODE = 836 AGENCY PRODUCT CODE = 967 30 430A-459A (C) N

TODAY IN ALABAMA TODAY IN ALABAMA PROGRAM : CON COM1:

REP HEADLINE# 8864311 *** UNAPPROVED REV #1 ***

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP
CHANGES *'

NOV17/17 15.3 *** WSFA-TV **

: LINE#	: REP : CD	: TIME PERIOD :	LGTH : SEC	: RATE	START DATE	END .	SPTS: WE	WEEK:	DAYS	: TOTE:
	29 S	230P-600P	30	\$50.00	11	11	0	i		: STAS:
	PROGRAM CON COM1	: ND FTBL - NC ST : ND FTBL - NC ST	10/28				Σ	į)
	30 8	230P-500P	30	\$65.00	11/25	11/25	0	TAS		C
	PROGRAM CON COM1	: XFINITY PHOENIX : XFINITY PHOENIX	11/11				7)
	39 S	1100A-100P	30	\$35.00	11/26	11/26	`	SUN		0
	PROGRAM CON COMI	: PREM LG SOCCER : PREM LG SOCCER	10/29 10/29							,
	40 S	1008-5002	30	\$35.00	11/26	11/26	•	SUN		C
	PROGRAM :	: NASCAR CHARLT 1 : NASCAR CHARLT 1	10/8 10/8				`)
	41 S	130P-500P	30	\$65.00	11/26	11/26	•	SUN		C
	PROGRAM : CON COM1:	: NASCAR PHOENIX : NASCAR PHOENIX	11/12 11/12				7)
	42 S	400P-500P	30	\$100.00	11/26	11/26	\	NUS		C
	PROGRAM : CON COM1:	BREEDERS (BOURBON) BREEDERS (BOURBON)	N) 2017 N) 2017				7)
	44 S	630P-1000P	30	\$50.00	11/26	11/26	•	SUN		C
	PROGRAM : CON COM1:	ND FTBL - USC ND FTBL - USC	10/21 10/21				7	\)
	45 • S	700P-800P	30	\$100.00	11/26	11/26	•	N N N		C
	PROGRAM : CON COM1:	BREEDERS CUP 2017 BREEDERS CUP 2017	17 17				,)
	102 NZ	130P-200P	30	\$30.00	11/27	11/27	1	MOM		ᠬ
	PROGRAM :	RIGHT THIS MINUTE RIGHT THIS MINUTE	7. 7. 1.				7			

REP HEADLINE# 8864311 *** UNAPPROVED REV #1 ***

FAX# 703-516-9680 REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

NOV17/17 15.: *** WSFA-TV *;

:LINE#:REP :CD: TIME PERIOD : LGTH : SEC	RATE	: START	: CNE	. OF G C.		
		: DATE	: DATE	1		SPTS:
103 NZ 130P-200P 30	\$30.00	11/21	11/21	7	TUE	-
PROGRAM: RIGHT THIS MINUTE CON COMI: RIGHT THIS MINUTE						i
104 NZ 130P-200P 30	00.08\$	11/22	11/22	1	WED	r
PROGRAM: RIGHT THIS MINUTE CON COM1: RIGHT THIS MINUTE				7		{
105 NZ 130P-200P 30	\$30.00	11/23	11/23	1	HH	r
PROGRAM: RIGHT THIS MINUTE CON COM1: RIGHT THIS MINUTE				7)	₹
106 NZ 130P-200P 30	\$30.00	11/24	11/24	1	ir T	٠
PROGRAM : RIGHT THIS MINUTE CON COM1: RIGHT THIS MINUTE				7	f , ,	4
NOV/17 21122.00 DEC/17 \$5,823.00				CONTRACT	TOTAL	26945.00
MARKET TOTALS \$70,397 WSFA 39% WNCF 149	% WAKA 33% EAKA 0%	WCOV 11% CA	CABL 0% W	WBMM 3% WIYC	% O	

ESTIMATED SHARES

SVC- NSI DEMOS- RA35+*

*-MULTIPLE L-LENGTH M-MAKEGOOD N-PROGRAM NAME Z-COMMENTS Y-DAYS X-LATE C-CANCELLED DE-DELETE E-EFF DATES T-TIME Q-PAID PGM R-RATE S-SPOTS PER WEEK B-BUY TYPE P-CLASS, PLAN, SECT MOD CODE A-ADD

\$ \$ \$ 0# MOD# 0: APPROVED REV 8864311 HEADLINE# REP SSS

703-516-9680 FAX# RISK !!! CREDIT HARRIS AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN ORDER WORKSHEET

NOV19/17 13. *** WSFA-TV STATION * * CHANGES * * FROM REPORT

13.4 # DATE NOV19/17 SALESMAN REGIONAL (H) SCATTERGOOD EDDINS LOCAL RYAN OFF.# JEFF WA-CLASS: NATL NAME PRSN SALES BUYER REP.# INVOICE) BILLING NEEDED 1650 ORDER, SUITE# (LINE, SE COLOP JONES/D/SEN/AL COMMENTS: PARTNERS MEDIA 8864311 PKWY 30339 WK-1 75 # GA EST#5103 CIRCLE CONTRACT NOV27/17 ATLANTA, POLI/D CANAL 006 TAX SENAT NAME NAME STATE FOR DATES NOV21/17 AGY. ADV. JONES DOUG TAX # FLIGHT # # ORDER PRDCT CILY ADV AGY STA:

SCHEDULE CASH IN ADVANCE ď SH THIS **** Σ CON

INVOICES ARE TO BE SENT TO: CIRCLE 75 PARKWAY SE, SUITE#1650 30339 GA ATLANTA, ALL 900

MISSED: FRI/400A-430A STATION MAKEGOOD OFFERS: BUY#89 TO PRINT UNRESL NO BUYS

WE HAVE DENICE \$3.00 \$10.00 \$175.00 \$35.00 \$75.00 THANKS, \$40.00 CANCELLATION, \$3.00 PLEASE CONFIRM. PER YOUR NOV21 (2/WK) FRIDAYS. 4A-430A ON FRIDAYS. NOV24 NOV21 NOV24 NOV24 NOV25 NOV21 CMT: \$510.00 PLUS THIS TU-TH/400A-430A FRI/1200N-300P TU-F/700A-900A SAT/1130A-200P TU-F/200P-300P OFFER: FRI / 430A-500A य य य

\$5,823.00

DEC/17

21122.00

NOV/17

26945.00

TOTAL POTS

CONTRACT TOTAL

(C)

0%

WIYC

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WBMM

PLS ADVISE.

(NOV19/17)

% CABL 7 7 WCOV % % 0 % WAKA EAKA 14 0% % WNCF ESFA 30% WSFA \$70,397 TOTALS MARKET

SHARES ESTIMATED

SVC- NSI DEMOS- RA35+*

HEADLINE# 8864311 APPROVED REV #1 \$\$\$ REP \$\$\$

FAX# CREDIT AGENCY TEL# 703-528-9387 REP: TEL# 703-528 CREDIT ADVISORY: ORDER WORKSHEET

703-516-9680

NOV19/17 13.1 *** WSFA-TV ** RISK !!! REPORT FROM STATION

13.1 # DATE NOV19/17 SALESMAN REGIONAL (H) EDDINS SCATTERGOOD LOCAL RYAN JEFF WA-CLASS: NATL. BUYER NAME PRSN SALES REP.# INVOICE) CO-OP BILLING NEEDED ORDER, 1650 SUITE# (LINE, **** THIS IS A CASH IN ADVANCE SCHEDULE **** TO NOT AIRING SE, POLI/D JONES/D/SEN/AL EST#5103 COMMENTS: CANAL PARTNERS MEDIA # 8864311 PKWY 30339 ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 WK-175 GA 900 CIRCLE CONTRACT REVISION REMOVED NA WEEKEND SPOTS DUE CHANGED PROGRAM NAME 130-2P NOV27/17 ATLANTA, TAX FOR SENAT AGY. NAME NAME 30339 STATE \$510 TO MAKEGOOD FLIGHT DATES NOV21/17 ADV. ATLANTA, GA THANKS RYAN DOUG JONES PLS CFM TAX # ORDER PRDCT CILX CON CM ADV AGY REP:

CONTRACT SCHEDULED FOR GENERATION NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED.

26945.00 TOTAL CONTRACT

REP HEADLINE# 8864311 \$\$\$ MOD# 0: APPROVED REV #0 \$\$\$

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION
CHANGES *

NOV19/17 14.5 *** WSFA-TV **

14.5 # SALESMAN REGIONAL DATE NOV19/1 (H) SCATTERGOOD EDDINS LOCAL RYAN OFF.# JEFF WA-CLASS: NATL PRSN NAME BUYER SALES REP.# INVOICE) BILLING NEEDED 1650 ORDER, SUITE# (LINE, SE CO-OP JONES/D/SEN/AL COMMENTS: CANAL PARTNERS MEDIA 8864311 PKWY 30339 WK-1 75 # GA EST#5103 CIRCLE CONTRACT NOV27/17 ATLANTA, POLI/D 006 TAX SENAT NAME NAME STATE FOR DATES NOV21/17 AGY. ADV. JONES DOUG TAX FLIGHT # # ORDER PRDCT ADV AGY STA:

CON CM **** THIS IS A CASH IN ADVANCE SCHEDULE ****

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

NOV24 MISSED: FRI/400A-430A MAKEGOOD OFFERS: BUY#89 TO PRINT UNRESL STATION NO BUYS

PLS ADVISE (NOV19/17) (NOV19/17) PLS ADVISE WE HAVE DENICE \$ \$130.00 \$ \$10.00 PLEASE CONFIRM. \$10.00 \$175.00 \$35.00 \$75.00 THANKS, CANCELLATION, \$40.00 3.00 \$3.00 308 308 PER YOUR CANCE. PLEASE CONFIRM. RE-SPEND FROM HDL #8859661. NOV21 (2/WK) NOV25 FRIDAYS. 4A-430A ON FRIDAYS. IIS \$3 TO RE-SPEND. NOV24 NOV21 NOV24 NOV21 NOV21 NOV21 O CMT:\$510.00 PLUS THIS OFFER:TU-F/530A-600A & 'TU-F/430A-500A CMT:WE HAVE \$140.00 TU-TH/400A-430A CMT:WE DO NOT SELL TU-F/700A-900A SAT/1130A-200P FRI/1200N-300P TU-F/200P-300P OFFER: FRI/430A-500A MISSED: BONUS ٧ð υğ UNRESL π_{2}

NOV/17 21122.00 DEC/17 \$5,823.00

DENICE

CMT: THANKS,

CONTRACT TOTAL 26945.00 TOTAL SPOTS 177

FAX# 703-516-9680 REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM STATION
CHANGES REP HEADLINE# 8864311 \$\$\$ MOD# 0: APPROVED REV #0 \$\$\$

NOV19/17 14.5 *** WSFA-TV **

WIYC 08

WBMM 38

CABL 0%

WCOV 118

WAKA 33% EAKA 0%

WNCF 14% ESFA 0%

WSFA 39%

MARKET TOTALS \$70,397

ESTIMATED SHARES

SVC- NSI DEMOS- RA35+*

CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

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	Contract / Re	vision		Alt Order #	<u>ŧ</u>
H	1854008	1		08864311	
Product					WWW.
DOUG JONES FOR SENA	т				
Contract Dates	Estimate #				
11/21/17 - 11/27/17	5103				
<u>Advertiser</u>			Ori	iginal Date	/ Revision
POL/Jones, Doug/D/Sena	ite		1	11/17/17	/ 11/20/17
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC	Broado	ast		Cash
				Sales Office	
•				HRP-Washingto	
	Special Handl	ing			
	Demographic		*******	**************************************	·
	Adults 35+	-			
	Agy Code	Adverti	ser	Code	Product 1/2
	TV13041	836			967
	Agency Ref			Advertiser	Ref

	Start/End	;	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length	Week Rate	TypeSp	ots	Amount
D 2 WSFA 11/24/17 11/24/17 Today in Alabama 430am	430-5a	:30		NM	0	\$0.00
N 3 WSFA 11/24/17 11/24/17 WSFA 12 News at Six - MF	6-630pm <u>Rate</u> \$350.00	:30	•	NM	2	\$700.00
N 4 WSFA 11/27/17 11/27/17 ENTERTAINMENT TONIG Start Date	H1630-7p <u>Rate</u> \$325.00	:30		NM	1	\$325.00
N 5 WSFA 11/21/17 11/21/17 ENTERTAINMENT TONIG <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 -1 1	H1630-7p <u>Rate</u> \$325.00	:30	•	NM	1	\$325.00
N 6 WSFA 11/22/17 11/22/17 ENTERTAINMENT TONIG <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	H1630-7p <u>Rate</u> \$325.00	:30		NM	1	\$325.00
N 7 WSFA 11/23/17 11/23/17 ENTERTAINMENT TONIG Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	H1630-7p <u>Rate</u> \$325.00	:30		NM	1	\$325.00
N 8 WSFA 11/24/17 11/24/17 ENTERTAINMENT TONIG	H1630-7p <u>Rate</u> \$325.00	:30	4	NM	1	\$325.00
N 9 WSFA 11/27/17 11/27/17 WSFA 12 News at Ten - MI <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/27/17 12/03/17 2 2	F 10-1035pm <u>Rate</u> \$415.00	:30		NM	2	\$830.00
N 10 WSFA 11/21/17 11/21/17 WSFA 12 News at Ten - MF	= 10-1035pm <u>Rate</u> \$415.00	:30		NM	2	\$830.00
N 11 WSFA 11/22/17 11/22/17 WSFA 12 News at Ten - MF	10-1035pm <u>Rate</u> \$415.00	:30	•	NM	2	\$830.00
N 12 WSFA 11/23/17 11/23/17 WSFA 12 News at Ten - MF	10-1035pm	:30		NM	2	\$830.00

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This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



www.wsfa.com

Contract / Revision Alt Order# 1854008 08864311

Contract Dates **Product** Estimate # 11/21/17 - 11/27/17 DOUG JONES FOR SEI 5103

<u>Advertiser</u> Original Date / Revision POL/Jones, Doug/D/Sena 11/17/17 / 11/20/17

*Line Ch Start Date	End Date Description	ın	Start/End Time	Days	Spots/ Length Week	Rate	Tuno C	nata	A
Start Date End	Date Weekdays	Spots/Week	Rate	Days	Length vveek	Rate	TypeS	pots	Amount
	26/172	2	\$415.00						
N 13 WSFA 11/27/17 Start Date End	11/27/17 Today in Al Date Weekdays		5-530a		:30		NM	1	\$130.00
	Date Weekdays 03/17 1	Spots/Week 1	<u>Rate</u> \$130.00				I		
N 14 WSFA 11/24/17	11/24/17 WSFA 12 N	lews at Ten - Mi	F 10-1035pm		:30		NM	2	\$830.00
	Date Weekdays 26/172	Spots/Week 2	<u>Rate</u> \$415.00						,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
N 15 WSFA 11/27/17	11/27/17 Tonight Sho	ow .	1035-1137pm		:30		NM	1	\$175.00
Start Date End	Date Weekdays	Spots/Week	<u>Rate</u>					•	ψ17 J.UU
	11/21/17 Tonight Sho	1	\$175.00	······································					
	Date Weekdays	Spots/Week	1035-1137pm <u>Rate</u>		:30		NM	1	\$175.00
Week: 11/20/17 11/2	6/17 -1	1	\$175.00		•				
	11/22/17 Tonight Sho		1035-1137pm		:30		NM	1	\$175.00
Week: 11/20/17 11/2	Date Weekdays 6/171	Spots/Week 1	<u>Rate</u> \$175.00						
N 18 WSFA 11/23/17	11/23/17 Tonight Sho	ow .	1035-1137pm	***************************************	:30		NM	1	\$175.00
Start Date End Week: 11/20/17 11/2	Date Weekdays 6/171	Spots/Week	Rate					·	V110.00
	0/171-1 11/24/17 Tonight Sho	1	\$175.00 1035-1137pm		-00				
Start Date End		Spots/Week	Rate		:30		NM	1	\$175.00
Week: 11/20/17 11/2		1	\$175.00						
N 20 WSFA 11/27/17 Start Date End	11/27/17 Late Night v		1137p-1237x		:30		NM	1	\$15.00
Week: 11/27/17 12/0		Spots/Week 1	<u>Rate</u> \$15.00						
		// Seth Meyers	1137p-1237x		:30		NM	1	\$15.00
Start Date End Week: 11/20/17 11/20		Spots/Week 1	Rate						*
		// Seth Meyers	\$15.00 1137p-1237x		:30			4	045.00
Start Date End	Date Weekdays	Spots/Week	Rate		.30		NM	1	\$15.00
Week: 11/20/17 11/26		1	\$15.00						
N 23 WSFA 11/23/17 1 Start Date End	1/23/17 Late Night w <u>Date Weekdays</u>	// Seth Meyers Spots/Week	1137p-1237x		:30		NM	1	\$15.00
Week: 11/20/17 11/26	6/171	1	<u>Rate</u> \$15.00						
N 24 WSFA 11/21/17 1		bama 5am	5-530a		:30	***	NM	1	\$130.00
Start Date End Week: 11/20/17 11/26		Spots/Week 1	<u>Rate</u> \$130.00				ı		,
	1/24/17 Late Night w				:30				045.00
<u>Start Date</u> <u>End I</u>	<u>Date Weekdays</u>	Spots/Week	Rate		.50		NM	1	\$15.00
Week: 11/20/17 11/26		11	\$15.00						
N 26 WSFA 11/27/17 1 Start Date End I		Spots/Week	7-9pm <u>Rate</u>		:30		NM	2	\$1,200.00
Week: 11/27/17 12/03	3/17 2	2	\$600.00						
N 27 WSFA 11/21/17 1			8-9pm		:30		NM	1	\$600.00
Start Date End [Week: 11/20/17 11/26		Spots/Week 1	<u>Rate</u> \$600.00		•				
			+				ı		

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Contract / Revision Alt Order# 1854008 08864311

Contract Dates Product Estimate # 11/21/17 - 11/27/17 DOUG JONES FOR SEIS103

<u>Advertiser</u> Original Date / Revision 11/17/17 / 11/20/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ . Days Length Week Rate	Type	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate		- 17,50	-1	
N 28 WSFA 11/25/17 11/25/17 NBC Saturday Today Show Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/173- 3	6-8am <u>Rate</u> \$45.00	:30	NM	3	\$135.00
D 29 WSFA 11/25/17 11/25/17 Notre Dame Football	230p-6p	:30	NM	0	\$0.00
D 30 WSFA 11/25/17 11/25/17 Nascar Daytime	230p-6p	:30	NM	0	\$0.00
N 31 WSFA 11/25/17 11/25/17 WSFA 12 News at Six-Sat	Sa 6-7pm	:30	NM	2	\$160.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2 2	<u>Rate</u> \$80.00				
N 32 WSFA 11/25/17 11/25/17 WSFA 12 News at Ten - Sa	t 10-1030pm <u>Rate</u> \$265.00	:30	NM	2	\$530.00
N 33 WSFA 11/25/17 11/25/17 NET Saturday Night Live Start Date	1030p-12x <u>Rate</u> \$115.00	:30	NM	1	\$115.00
N 34 WSFA 11/25/17 11/25/17 ET WEEKEND <u>Start Date</u>	1203-103x <u>Rate</u> \$10.00	:30	NM	1	\$10.00
N 35 WSFA 11/22/17 11/22/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	5-530a <u>Rate</u> \$130.00	:30	NM	1	\$130.00
N 36 WSFA 11/26/17 11/26/17 NET NBC Sunday Today Sh	c7-8a <u>Rate</u> \$45.00	:30	NM	2	\$90.00
N 37 WSFA 11/26/17 11/26/17 NET NBC Meet The Press Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2 2	8-9a <u>Rate</u> \$45.00	:30	NM	2	\$90.00
N 38 WSFA 11/26/17 11/26/17 WSFA News Sunday AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	9-930a <u>Rate</u> \$20.00	: 30	NM	1	\$20.00
D 39 WSFA 11/26/17 11/26/17 NET Soccer	11a-1p	:30	NM	0	\$0.00
D 40 WSFA 11/26/17 11/26/17 Nascar Daytime	1p-5p	:30	NM	0	\$0.00
D 41 WSFA 11/26/17 11/26/17 Nascar Daytime	130-5p	:30	NM	0	\$0.00
D 42 WSFA 11/26/17 11/26/17 NET NBC Horse Racing	Various	:30	NM	0	\$0.00
N 43 WSFA 11/26/17 11/26/17 WSFA 12 News at Five-Sun Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	Su 5-530p <u>Rate</u> \$90.00	:30	NM	1	\$90.00
D 44 WSFA 11/25/17 11/25/17 Notre Dame Football	630p-10p	:30	NM	0	\$0.00
D 45 WSFA 11/26/17 11/26/17 Sunday Hour 2	7-8PM	:30	NM	0	\$0.00
N 46 WSFA 11/23/17 11/23/17 Today in Alabama 5am	5-530a	:30	NM	1	\$130.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 1 1	<u>Rate</u> \$130.00		. 4141	•	ψ100.00
N 47 WSFA 11/26/17 11/26/17 NFL Football Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	Sun 730p-1030p <u>Rate</u> \$500.00	:30	NM	1	\$500.00

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Contract / Revision Alt Order# 1854008 08864311

Contract Dates Product · Estimate # 11/21/17 - 11/27/17 DOUG JONES FOR SEI 5103

Advertiser Original Date / Revision POL/Jones, Doug/D/Sena 11/17/17 / 11/20/17

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate				
N 48 WSFA 11/26/17 11/26/17 Late News Start Date End Date Weekdays Spots/Week	1030p-11p Rate	:30	NM	1	\$150.00
Week: 11/20/17 11/26/171 1	\$150.00				
N 49 WSFA 11/26/17 11/26/17 LF SU 11-1130p	11-1130p	:30	NM	1	\$15.00
Start DateEnd DateWeekdaysSpots/WeekWeek: 11/20/1711/26/1711	Rate				*******
Week: 11/20/17 11/26/171 1 N 50 WSFA 11/26/17 11/26/17 LF SU 1130p-12x	\$15.00				
Start Date End Date Weekdays Spots/Week	1130p12x Rate	:30	NM	1	\$5.00
Week: 11/20/17 11/26/171 1	\$5.00				
N 51 WSFA 11/24/17 11/24/17 Today in Alabama 5am	5-530a	:30	NM	2	\$260.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2 2	Rate \$130.00				
N 52 WSFA 11/27/17 11/27/17 Today in Alabama 530a	528am-6am	:30		4	0450.00
Start Date End Date Weekdays Spots/Week	Rate	.30	NM	1	\$150.00
Week: 11/27/17 12/03/17 1 1	\$150.00				
N 53 WSFA 11/21/17 11/21/17 Today in Alabama 530a	528am-6am	:30	NM	1	\$150.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	<u>Rate</u> \$150.00				
N 54 WSFA 11/22/17 11/22/17 Today in Alabama 530a	528am-6am	:30	NM	1	\$150.00
Start Date End Date Weekdays Spots/Week	Rate	.50	14141	ı	\$150.00
Week: 11/20/17 11/26/171 1	\$150.00				
N 55 WSFA 11/23/17 11/23/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week	528am-6am	:30	NM	1	\$150.00
Week: 11/20/17 End Date Weekdays Spots/Week	<u>Rate</u> \$150.00	•			
N 57 WSFA 11/24/17 11/24/17 Today in Alabama 530a	528am-6am	:30	NM	1	\$150.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	Rate			·	*************
	\$150.00				
N 58 WSFA 11/27/17 11/27/17 Today In Alabama Start Date End Date Weekdays Spots/Week	6a-7a <u>Rate</u>	:30	NM	2	\$530.00
Week: 11/27/17 12/03/17 2 2	\$265.00		1		
N 59 WSFA 11/21/17 11/21/17 Today In Alabama	6a-7a	:30	NM	2	\$530.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -2 2	<u>Rate</u> \$265.00	•			
N 60 WSFA 11/22/17 11/22/17 Today In Alabama	6a-7a	.20			4500.00
Start Date End Date Weekdays Spots/Week	Rate	:30	MM	2	\$530.00
Week: 11/20/17 11/26/172 2	\$265.00				
N 61 WSFA 11/23/17 11/23/17 Today In Alabama	6a-7a	:30	NM	2	\$530.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2 2	<u>Rate</u> \$265.00				
N 62 WSFA 11/24/17 11/24/17 Today In Alabama	6a-7a	:30	NM	2	\$530.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>	.50	IAIAI	4	\$550,00
Week: 11/20/17 11/26/172- 2	\$265.00				
N 63 WSFA 11/27/17 11/27/17 NBC Today Show Start Date End Date Weekdays Spots/Week	7-9am	:30	NM	3	\$345.00
Week: 11/27/17 12/03/17 3 3	<u>Rate</u> \$115.00				
N 64 WSFA 11/21/17 11/21/17 NBC Today Show	7-9am	:30	NM	3	\$345.00
					+ - · · · - -

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Contract / Revision Alt Order# 1854008 / 08864311

Contract Dates Product Estimate # 11/21/17 - 11/27/17 DOUG JONES FOR SEI 5103

<u>Advertiser</u> Original Date / Revision 11/17/17 / 11/20/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 -3 3	<u>Rate</u> \$115.00			
N 65 WSFA 11/22/17 11/22/17 NBC Today Show	7-9am	:30	NM 3	\$345.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 3 3	<u>Rate</u> \$115.00			
N 66 WSFA 11/23/17 11/23/17 NBC Today Show Start Date End Date Weekdays Spots/Week	7-9am Rate	:30	NM 3	\$345.00
Week: 11/20/17 11/26/173 3	\$115.00			
N 68 WSFA 11/24/17 11/24/17 NBC Today Show Start Date End Date Weekdays Spots/Week	7-9am Rate	:30	NM 3	\$345.00
Week: 11/20/17 11/26/173 3	\$115.00			
N 69 WSFA 11/27/17 11/27/17 NBC Today 2 Start Date End Date Weekdays Spots/Week	9-10am <u>Rate</u>	:30	NM 2	\$150.00
Week: 11/27/17 12/03/17 2 2 N 70 WSFA 11/21/17 11/21/17 NBC Today 2	\$75.00 9-10am	:30	NM 2	\$150,00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 -2 2	Rate \$75.00	.50	14141 2	\$130.00
N 71 WSFA 11/22/17 11/22/17 NBC Today 2	9-10am	:30	NM 2	\$150.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2 2	<u>Rate</u> \$75.00			
N 72 WSFA 11/23/17 11/23/17 NBC Today 2	9-10am	:30	NM 2	\$150.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2 2	<u>Rate</u> \$75.00			
N 73 WSFA 11/24/17 11/24/17 NBC Today 2 Start Date End Date Weekdays Spots/Week	9-10am Rate	:30	NM 2	\$150.00
Week: 11/20/17 11/26/172- 2	\$75.00			
N 74 WSFA 11/27/17 11/27/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week	10-11am Rate	:30	NM 2	\$150.00
Week: 11/27/17 12/03/17 2 2 N 75 WSFA 11/21/17 11/21/17 NBC Today with Kathie Lee	\$75.00			
Start Date End Date Weekdays Spots/Week	<u>Rate</u>	:30	NM 2	\$150.00
Week: 11/20/17 11/26/17 -2 2 N 76 WSFA 11/22/17 11/22/17 NBC Today with Kathie Lee	\$75.00	:30	NM 2	£150.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/172 2	<u>Rate</u>	.50	NM 2	\$150.00
N 77 WSFA 11/23/17 11/23/17 NBC Today with Kathie Lee	\$75.00 10-11am	:30	NM 2	\$150.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2 2	<u>Rate</u> \$75.00			***************************************
N 79 WSFA 11/24/17 11/24/17 NBC Today with Kathie Lee		:30	NM 2	\$150.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2- 2	<u>Rate</u> \$75.00			
N 80 WSFA 11/27/17 11/27/17 ALABAMA LIVE @ 11A Start Date End Date Weekdays Spots/Week	11-1130Am	:30	NM 1	\$45.00
Week: 11/27/17 12/03/17 1 1	<u>Rate</u> \$45.00			
N 81 WSFA 11/21/17 11/21/17 ALABAMA LIVE @ 11A Start Date End Date Weekdays Spots/Week	11-1130Am <u>Rate</u>	:30	NM 1	\$45.00
Week: 11/20/17 11/26/17 -1 1	\$45.00			

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 Contract Dates
 Product
 Estimate #

 11/21/17 - 11/27/17
 DOUG JONES FOR SEI 5103

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate			
N 82 WSFA 11/22/17 11/22/17 ALABAMA LIVE @ 11A	11-1130Am <u>Rate</u> \$45.00	:30	NM 1	\$45.00
N 83 WSFA 11/23/17 11/23/17 ALABAMA LIVE @ 11A Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	11-1130Am <u>Rate</u> \$45.00	:30	NM 1	\$45.00
N 84 WSFA 11/24/17 11/24/17 ALABAMA LIVE @ 11A Start Date	11-1130Am <u>Rate</u> \$45.00	:30	NM 1	\$45.00
N 85 WSFA 11/27/17 11/27/17 ALABAMA LIVE @ 1130AM	1130A-12P <u>Rate</u> \$45.00	:30	NM 1	\$45.00
N 86 WSFA 11/21/17 11/21/17 ALABAMA LIVE @ 1130AM	1130A-12P <u>Rate</u> \$45.00	:30	NM 1	\$45.00
N 87 WSFA 11/22/17 11/22/17 ALABAMA LIVE @ 1130AM	1130A-12P <u>Rate</u> \$45.00	:30	NM 1	\$45.00
N 88 WSFA 11/23/17 11/23/17 ALABAMA LIVE @ 1130AM	1130A-12P <u>Rate</u> \$45.00	:30	NM 1	\$45.00
N 90 WSFA 11/24/17 11/24/17 ALABAMA LIVE @ 1130AM	1130A-12P <u>Rate</u> \$45.00	:30	NM 1	\$45.00
N 91 WSFA 11/27/17 11/27/17 WSFA 12 News at Noon <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/27/17 12/03/17 1 1	12-1230pm <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 92 WSFA 11/21/17 11/21/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	12-1230pm <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 93 WSFA 11/22/17 11/22/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	12-1230pm <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 94 WSFA 11/23/17 11/23/17 WSFA 12 News at Noon <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	12-1230pm <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 95 WSFA 11/24/17 11/24/17 WSFA 12 News at Noon Start Date	12-1230pm <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 96 WSFA 11/27/17 11/27/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	1230-130p <u>Rate</u> \$150.00	:30	N M 1	\$150.00
N 97 WSFA 11/21/17 11/21/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	1230-130p <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 98 WSFA 11/22/17 11/22/17 NET Days of Our Lives	1230-130p	:30	NM 1	\$150.00

^{(*} Line Transactions: N = New, E = Edited, D = Deleted)

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www.wsfa.com

| Contract / Revision | Alt Order # | 1854008 / | 08864311

 Contract Dates
 Product
 Estimate #

 11/21/17 - 11/27/17
 DOUG JONES FOR SET 5103

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 11/17/17 / 11/20/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 1 1	<u>Rate</u> \$150.00			
N 99 WSFA 11/23/17 11/23/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	1230-130p <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 100 WSFA 11/27/17 11/27/17 Today in Alabama 430am Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	430-5a <u>Rate</u> \$10.00	:30	NM 1	\$10.00
N 101 WSFA 11/24/17 11/24/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	1230-130p <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 102 WSFA 11/27/17 11/27/17 RIGHT THIS MINUTES Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	130-2p <u>Rate</u> \$30.00	:30	NM 1	\$30.00
N 103 WSFA 11/21/17 11/21/17 RIGHT THIS MINUTES Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	130-2p <u>Rate</u> \$30.00	:30	NM 1	\$30.00
N 104 WSFA 11/22/17 11/22/17 RIGHT THIS MINUTES Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	130-2p <u>Rate</u> \$30.00	:30	NM 1	\$30.00
N 105 WSFA 11/23/17 11/23/17 RIGHT THIS MINUTES Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	130-2p <u>Rate</u> \$30.00	:30	NM 1	\$30.00
N 106 WSFA 11/24/17 11/24/17 RIGHT THIS MINUTES Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	130-2p <u>Rate</u> \$30.00	:30	NM 1	\$30.00
N 107 WSFA 11/27/17	2-3p <u>Rate</u> \$25.00	:30	NM 1	\$25.00
N 108 WSFA 11/21/17	2-3p <u>Rate</u> \$25.00	:30	NM 1	\$25.00
N 109 WSFA 11/22/17	2-3p <u>Rate</u> \$25.00	:30	NM 1	\$25.00
N 110 WSFA 11/23/17	2-3p <u>Rate</u> \$25.00	:30	NM 1	\$25.00
N 111 WSFA 11/21/17	430-5a <u>Rate</u> \$10.00	:30	NM 1	\$10.00
N 112 WSFA 11/24/17 11/24/17 HARRY <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	2-3p <u>Rate</u> \$25.00	:30	NM 1	\$25.00
N 113 WSFA 11/27/17	3-330p <u>Rate</u> \$90.00	:30	N M 1	\$90.00

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www.wsfa.com

| Contract / Revision | Alt Order # | 1854008 / 08864311

 Contract Dates
 Product
 Estimate #

 11/21/17 - 11/27/17
 DOUG JONES FOR SET 5103

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 11/17/17 / 11/20/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type S	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate			•	
N 114 WSFA 11/21/17 11/21/17 JUDGE JUDY 2ND RUN Start Date End Date Weekdays Spots/Week	3-330p <u>Rate</u>	:30	NM	1	\$90.00
Week: 11/20/17 11/26/17 -1 1	\$90.00				
N 115 WSFA 11/22/17 11/22/17 JUDGE JUDY 2ND RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	3-330p <u>Rate</u>	:30	NM	1	\$90.00
Week: 11/20/17 11/26/171 1	\$90.00				
N 116 WSFA 11/23/17 11/23/17 JUDGE JUDY 2ND RUN Start Date End Date Weekdays Spots/Week	3-330p Rate	:30	NM	1	\$90.00
Week: 11/20/17 11/26/171 1	\$90.00		İ		
N 117 WSFA 11/24/17 11/24/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM	1	\$90.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 1 1	Rate \$90.00	.50	14,74	•	Ψ30.00
N 118 WSFA 11/27/17 11/27/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM	1	\$90.00
Start Date End Date Weekdays Spots/Week	, <u>Rate</u>	.50	14141	•	Ψ30.00
Week: 11/27/17 12/03/17 1 1	\$90.00				
N 119 WSFA 11/21/17 11/21/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM	1	\$90.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 -1 1	<u>Rate</u> \$90.00		1		
N 120 WSFA 11/22/17 11/22/17 JUDGE JUDY 1ST RUN					***
Start Date End Date Weekdays Spots/Week	330-4p Rate	:30	MM	1	\$90.00
Week: 11/20/17 11/26/171 1	\$90.00				
N 121 WSFA 11/23/17 11/23/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM	1	\$90.00
Start Date End Date Weekdays Spots/Week	Rate	.50	74141	•	ψ50.00
Week: 11/20/17 11/26/171 1	\$90.00		ı		
N 122 WSFA 11/22/17 11/22/17 Today in Alabama 430am	430-5a	:30	NM	1	\$10.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/20/17 11/26/171 1	\$10.00				
N 123 WSFA 11/24/17 11/24/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM	1	\$90.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	<u>Rate</u> \$90.00				
N 124 WSFA 11/27/17 11/27/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 4-430P Rate	:30	NM	1	\$90.00
Week: 11/27/17 12/03/17 1 1	\$90.00				
N 125 WSFA 11/21/17 11/21/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM	1	\$90.00
Start Date End Date Weekdays Spots/Week	Rate	.50		•	Ψ00.00
Week: 11/20/17 11/26/17 -1 1	\$90.00				
N 126 WSFA 11/22/17	M-F 4-430P	:30	NM	1	\$90.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/20/17 11/26/171 1	\$90.00				
N 127 WSFA 11/23/17 11/23/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM	1	\$90.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	<u>Rate</u> \$90.00		1		
N 128 WSFA 11/24/17 11/24/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 4-430P	:30	NM	1	\$90.00
Week: 11/20/17 11/26/171 1	<u>Rate</u> \$90.00]		
N 129 WSFA 11/27/17 11/27/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$115.00
			-		

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Contract / Revision Alt Order # 1854008 08864311

Contract Dates Product , Estimate # 11/21/17 - 11/27/17 DOUG JONES FOR SEI 5103

Advertiser Original Date / Revision 11/17/17 / 11/20/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type	Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/27/17 12/03/17 1 1	<u>Rate</u> \$115.00	•			
N 130 WSFA 11/21/17 11/21/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$115.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	<u>Rate</u> \$115.00				
N 131 WSFA 11/22/17 11/22/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$115.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 1 1	<u>Rate</u> \$115.00				
N 132 WSFA 11/23/17 11/23/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$115.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 1 1	<u>Rate</u> \$115.00				
N 133 WSFA 11/23/17 11/23/17 Today in Alabama 430am	430-5a	:30	NM	1	\$10.00
Week: 11/20/17 End Date Weekdays Spots/Week	<u>Rate</u> \$10.00				
N 134 WSFA 11/24/17 11/24/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$115.00
Week: 11/20/17 End Date Weekdays Spots/Week	<u>Rate</u> \$115.00	•			
N 135 WSFA 11/27/17 11/27/17 WSFA 12 News at Five	5-530pm	:30	NM	1	\$280.00
Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	<u>Rate</u> \$280.00		l		
N 136 WSFA 11/21/17 11/21/17 WSFA 12 News at Five	5-530pm	:30	NM	1	\$280.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	<u>Rate</u> \$280.00				
N 137 WSFA 11/22/17 11/22/17 WSFA 12 News at Five	5-530pm	:30	NM	1	\$280.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 1 1	<u>Rate</u> \$280.00	•			
N 138 WSFA 11/23/17 11/23/17 WSFA 12 News at Five	5-530pm	:30	NM	1	\$280.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 1 1	<u>Rate</u> \$280.00				
N 139 WSFA 11/24/17 11/24/17 WSFA 12 News at Five	5-530pm	:30	NM	1	\$280.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 1 1	<u>Rate</u> \$280.00				
N 140 WSFA 11/27/17 11/27/17 WSFA 12 News at Six - MF		:30	NM	2	\$700.00
Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 2 2	<u>Rate</u> \$350.00				
N 141 WSFA 11/21/17 11/21/17 WSFA 12 News at Six - MF	•	:30	NM	2	\$700.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -2 2	<u>Rate</u> \$350.00		ı		
N 142 WSFA 11/22/17 11/22/17 WSFA 12 News at Six - MF		:30	NM	2	\$700.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2 2	<u>Rate</u> \$350.00	•			
N 143 WSFA 11/23/17 11/23/17 WSFA 12 News at Six - MF	•	:30	NM	2	\$700.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2 2	<u>Rate</u> \$350.00				
N 144 WSFA 11/27/17 11/27/17 NET Early Today ON	4-430x	:30	NM	1	\$3.00
Start Date Week: 11/27/17End Date 12/03/17Weekdays MSpots/Week 1	<u>Rate</u> \$3.00				

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| Contract / Revision | Alt Order # | 1854008 / | 08864311

 Contract Dates
 Product
 Estimate #

 11/21/17 - 11/27/17
 DOUG JONES FOR SET 5103

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 11/17/17 / 11/20/17

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week	Rate Type	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate				***
N 145 WSFA 11/21/17 11/21/17 NET Early Today ON Start Date End Date Weekdays Spots/Week	4-430x Rate	:30	NM	1	\$3.00
Week: 11/20/17 11/26/17 -T 1	\$3.00				
N 146 WSFA 11/22/17 11/22/17 NET Early Today ON	4-430x	:30	NM	1	\$3.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17W 1	<u>Rate</u> \$3.00				
N 147 WSFA 11/23/17 11/23/17 NET Early Today ON	4-430x	:30	NM	1	\$3.00
Start Date End Date Weekdays Spots/Week	Rate	.50	MINI	,	Ψ3.00
Week: 11/20/17 11/26/17T 1	\$3.00				
D 148 WSFA 11/21/17 11/26/17 Today in Alabama 530a	528am-6am	:30	NM	0	\$0.00
N 149 WSFA 11/21/17 11/26/17 Today in Alabama 430am	430-5a	:30	NM	1	\$10.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -TWTF 1	<u>Rate</u> \$10.00				
N 150 WSFA 11/24/17 11/24/17 Today in Alabama 430am	430-5a	:30	NM	1	\$10.00
Start Date End Date Weekdays Spots/Week	Rate	1.00			• • • • • • • • • • • • • • • • • • • •
Week: 11/20/17 11/26/17F 1	\$10.00				
N 151 WSFA 11/21/17 11/26/17 NBC Today Show	7-9am	:30	NM	2	\$350.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -TwTF 2	<u>Rate</u> \$175.00				
N 152 WSFA 11/25/17 11/25/17 NET Soccer	1130A-2P	:30	NM	1	\$35.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/20/17 11/26/17S- 1	\$35.00				
N 153 WSFA 11/24/17 11/24/17 NHL	12P-3P	:30	NM	1	\$75.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17F 1	<u>Rate</u> \$75.00				
N 154 WSFA 11/21/17 11/23/17 NET Early Today ON	4-430x	:30	NM	1	\$3.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/20/17 11/26/17 -TwT 1	\$3.00				
N 155 WSFA 11/21/17 11/26/17 HARRY Start Date End Date Weekdays Spots/Week	2-3p Rate	:30	NM	1	\$40.00
Week: 11/20/17 11/26/17 -TWTF 1	\$40.00				
N 156 WSFA 11/21/17 11/26/17 Today in Alabama 5am	5-530a	:30	NM	1	\$130.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -TWTF 1	Rate				
Week: 11/20/17	\$130.00			405	#27 F0F 00

Totals 185 \$27,595.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/30/17 -11/26/17	152	\$21,772.00	(\$3,265.80)	\$18,506.20
11/27/17 -11/27/17	33	\$5,823.00	(\$873.45)	\$4,949.55
Totals	185	\$27,595.00	(\$4,139.25)	\$23,455.75

S	ignature:	Date:	
	_		

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\$ \$ \$ REP HEADLINE# 8864311 \$\$\$ MOD# 0: UNAPPROVED REV #1

FAX# 703-516-9680 CREDIT AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENORDER WORKSHEET

*** WSFA-TV ** * * CHANGES * * RISK !!! REPORT FROM REP

10.1 # DATE NOV20/17 SALESMAN REGIONAL (H) RYAN EDDINS JEFF SCATTERGOOD LOCAL OFF.# WA-CLASS: NATL. BUYER NAME PRSN SALES **REP.#** ORDER, INVOICE) CO-OP BILLING NEEDED 1650 SUITE# (LINE, SE, JONES/D/SEN/AL COMMENTS: CANAL PARTNERS MEDIA # 8864311 900 CIRCLE 75 PKWY 30339 WK-1 GA EST#5103 CONTRACT NOV27/17 ATLANTA, POLI/D TAX SENAT NAME NAME STATE FOR FLIGHT DATES NOV21/17 AGY. ADV. JONES DOUG CITY TAX # # ORDER PRDCT ADV AGY

8859661 \$140 WAS MOVED FROM HDLN: THANKS JASMMINE FOR RYAN REVISED ORDER M2 OKD AS LINES 144-145 PREVIOUS TTL \$26,945 REVISED TTL, \$27,085 PLS CONFM REP:

CASH IN ADVANCE SCHEDULE **** ď **** THIS IS CON CM

STA:

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 ATLANTA, GA

:LINE#:REP :CD: T	TIME PERIOD	: LGTH : SEC	C : RATE	STAR	START :	E Z C	END :SPTS: WEEK	WEEK :	DAYS	: TOTE:
•					1	140	-	TACT		:SPTS:
							•			,
AGENCY AL	AGENCY ADVERTISER CODE = 836	ODE = 836	AGENCY FORE	5102						
AGENCY PI	AGENCY PRODUCT CODE	- 967) H)				_		

PLEASE CONFIRM. 11/24 11/21 TODAY IN AL @ 530A WE HAVE \$140.00 TO RE-SPEND FROM HDL #8859661. THANKS, DENICE PROGRAM : ORD COM1: PROGRAM

\$130.00

30

530A-600A

ď

144

TULE

REP HEADLINE# 8864311 \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP

CHANGES *

NOV20/17 10.1 *** WSFA-TV **

:LINE#:REP :CD: TIME PERIOD : LGTH : SEC : RATE : :LINE#: :	: START : END :SPTS: : DATE : DATE : /WK:	WEEK : DAYS :TOTL: INVT : SPTS:
145 A 430A-500A 30 \$10.00	11/21 11/24 1	TU-F
IN AL @ 430A E \$140.00 TO RE-SPEND FROM HDL #88 , DENICE D MADE UP OF LINES 144-145	59661. PLEASE CONFIRM.	
OFFEKS: Y#89 MISSED:FRI/400A-430A OFFER:FRI/430A-500A & TU-F/700A-900A & SAT/1130A-200P & FRI/1200N-300P	30S 30S 30S 30S 30S 30S	\$3.00 (NOV19/17) \$10.00 PLS ADVISE. \$175.00 \$35.00 \$75.00
* TU-TH/400A-430A & TU-F/200P-300P NC CMT:WE DO NOT SELL 4A-430A ON FI CMT:\$510.00 PLUS THIS \$3 TO RE-9	ELI	\$3.00 \$40.00 ATION, WE HAVE THANKS, DENICE
M2 OK'D MISSED:BONUS OFFER:TU-F/530A-600A & TU-F/430A-500A CMT:WE HAVE \$140.00 TO RE-SPEND CMT:THANKS, DENICE	30S \$13 NOV21 D FROM HDL #8859661. PLEASE	(NOV20/17) \$130.00 PLS ADVISE. \$10.00
NOV/17 21262.00 DEC/17 \$5,823.00	00	CONTRACT TOTAL 27085.00 TOTAL SPOTS 179

*-MULTIPLE

Z-COMMENTS

Y-DAYS

X-LATE

T-TIME

N-PROGRAM NAME

L-LENGTH M-MAKEGOOD

CACANCELLED DE-DELETE E-EFF DATES

S-SPOTS PER WEEK

R-RATE

P-CLASS, PLAN, SECT Q-PAID PGM

B*BUY TYPE

MOD CODE A-ADD

SVC- NSI DEMOS- RA35+*

%

WIYC

WBMM 38

CABL 0%

WCOV 11%

WAKA 33% EAKA 0%

WNCF 14% ESFA 0%

WSFA 39%

MARKET TOTALS \$70,397

ESTIMATED SHARES

S 0# MOD# 1: APPROVED REV HEADLINE# 8864311

REP \$\$\$

703-516-9680 STATION FROM FAX# _. _. RISK !! REPORT CREDIT HARRIS AGENCY TEL# 703-528-9387 CREDIT ADVISORY: ORDER WORKSHEET

NOV20/17 11.1

*** WSFA-TV

CHANGES

11.1 # DATE NOV20/17 SALESMAN REGIONAL (H) SCATTERGOOD EDDINS LOCAL RYAN JEFF WA-CLASS: NATL PRSN NAME BUYER SALES INVOICE) NEEDED 1650 ORDER, BILLING SUITE# (LINE, S E SCHEDULE CO-OP JONES/D/SEN/AL COMMENTS: CANAL PARTNERS MEDIA # 8864311 PKWY 30339 INVOICES ARE TO BE SENT TO: CIRCLE 75 PARKWAY SE, SUITE#1650 75 WK-1 CASH IN ADVANCE GA EST#5103 900 CIRCLE CONTRACT NOV27/17 ATLANTA, POLI/D TAX SENAT NAME NAME STATE ď FOR DATES NOV21/17 AGY. S ADV. THIS CONES **** DOUG ALL 006 TAX # FLIGHT # # ORDER PRDCT CILX S ADV AGY STA: CON

30339 GA ATLANTA,

(NOV20/17)
PLS ADVISE. (NOV19/17) PLS ADVISE THANKS, WE HAVE DENICE MΕ \$10.00 \$175.00 \$35.00 \$75.00 \$130.00 CANCELLATION, 1 IFIRM. THANKS, CONFIRM. \$40.00 \$3.00 PLEASE PLEASE CONFIRM. 308 308 308 308 308 308 308 30s 30s PER YOUR Σ OFFER 5A-530A'ON NOV21 (2/WK) 4A-430A ON FRIDAYS. NOV24 NOV21 NOV24 NOV25 NOV24 NOV21 NOV21 NOV21 J O L .I MEANT CMT:\$510.00 PLUS THIS TU-TH/400A-430A CMT: WE DO NOT SELL TU-F/700A-900A SAT/1130A-200P FRI/1200N-300P TU-F/200P-300P MISSED: TU-F/530A-600A OFFER: TU-F/500A-530A MISSED: FRI/400A-430A OFFER: FRI/430A-500A CMT: MY ERROR. CMT: DENICE ৺ MAKEGOOD OFFERS: BUY#144 BUY#89 TO PRINT UNRESL UNRESL STATION NO BUYS Σ

5,823.00 DEC/17 21262.00 NOV/17

27085.00

TOTAL

CONTRACT

TOTAL

0% WIYC W % WBMM % CABL 11% WCOV 33% 0% 0% WAKA EAKA 14% 0% WNCF % 60 % WSFA \$70,397 TOTALS MARKET

SHARE ESTIMATED

DEMOS- RA35+* SVC- NSI

\$ \$ \$ # 7 HEADLINE# 8864311 MOD# 0: APPROVED REV REP \$\$\$

703-516-9680 FROM STATION FAX# RISK !!! REPORT F CREDIT HARRIS AGENCY TEL# 703-528-9387 REP: TEL# 703-528 CREDIT ADVISORY: ORDER WORKSHEET

*** WSFA-TV **

NOV20/17

11.1 # DATE NOV20/17 SALESMAN REGIONAL (H)SCATTERGOOD EDDINS LOCAL RYAN JEFF WA-CLASS: NATL PRSN NAME BUYER SALES REP.# INVOICE) BILLING NEEDED 1650 ORDER, SUITE# (LINE, SE, CO-OP JONES/D/SEN/AL COMMENTS: PARTNERS MEDIA 8864311 PKWY 30339 WK-1 75 # GA 900 CIRCLE EST#5103 CONTRACT NOV27/17 ATLANTA, POLI/D CANAL TAX SENAT NAME NAME STATE FOR NOV21/17 AGY. ADV. JONES DATES DOUG TAX FLIGHT # ORDER PRDCT CITY ADV AGY REP:

8859661 \$140 WAS MOVED FROM HDLN: RYAN M2 OKD AS LINES 144-14 PREVIOUS TTL \$26,945 THANKS JASMMINE FOR REVISED TTL, \$27,085 REVISED ORDER M2 OKD AS LINI PLS CONFM

STA:

SCHEDULE IN ADVANCE CASH ď H S THIS **** Ω CON

SENT TO: SE, BE ALL INVOICES ARE TO BI 900 CIRCLE 75 PARKWAY 30339 ATLANTA, GA 006

CONTRACT SCHEDULED FOR GENERATION CHANGES OF THIS ORDER HAVE BEEN APPROVED. STATION MAKEGOOD OFFERS: NOTICE:

(NOV20/17) PLS ADVISE \$130.00 \$10.00 PLEASE CONFIRM 30S 30S HDL #8859661. RE-SPEND FROM NOV21 NOV21 TO OFFER:TU-F/530A-600A & TU-F/430A-500A CMT:WE HAVE \$140.00 CMT:THANKS, DENICE

DENICE

THANKS,

MISSED: BONUS

OK'D

Ω

REP HEADLINE# 8864311 \$\$\$ MOD# 0: APPROVED REV #1 \$\$\$

REP: TEL# 703-528-9387

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

HARRIS REPORT FROM STATION NOV20/17 11.1

CONTRACT TOTAL TOTAL

27085.00

REP HEADLINE# 8864311 \$\$\$ MOD# 1: UNAPPROVED REV

\$ \$ \$ \$

#1

FAX# 703-516-9680 RISK !!! REPORT FROM REP **CHANGES** CREDIT HARRIS AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN ORDER WORKSHEET

NOV20/17 11.3 *** WSFA-TV **

11. DATE NOV20/17 SALESMAN REGIONAL (H) EDDINS SCATTERGOOD LOCAL RYAN OFF.# JEFF WA-CLASS: NATL. PRSN BUYER NAME SALES REP.# ORDER, INVOICE) CO-OP BILLING NEEDED 1650 SUITE# (LINE, S E EST#5103 COMMENTS: POLI/D JONES/D/SEN/AL CANAL PARTNERS MEDIA # 8864311 PKWY 30339 WK-1 75 GA 900 CIRCLE CONTRACT NOV27/17 ATLANTA, TAX DOUG JONES FOR SENAT NAME NAME STATE DATES NOV21/17 AGY. ADV. TAX FLIGHT PRDCT ORDER # CILX ADV AGY

PREVIOUS TTL \$27,085 REVISED TTL, \$27,595 \$510 ADDED BACK TO ORDER REVISED ORDER M1 OKD AS LINES 146-151 M3 OKD AS LINE 152 THANKS JASMINE FOR RYAN PLS CONFM REP:

STA:

**** THIS IS A CASH IN ADVANCE SCHEDULE **** Ω CON

INVOICES ARE TO BE SENT TO: CIRCLE 75 PARKWAY SE, SUITE#1650 ANTA, GA 30339 ATLANTA, ALL 006

#:REP :CD:	TIME PERIOD	 D	: LGTH	••	SEC	••	RATE		START	 END	:SPTS:	WEEK	 DAYS	:TOTE:
:LINE#: :				••			•	••	DATE	 DATE	TANI : WK.:	TANI		SPTS:
												- \		
AGENCY	AGENCY ADVERTISER CODE	COL	Ħ	836		AGENO	GENCY EST# =	5103	03			-		
AGENCY	AGENCY PRODUCT CODE	DE =	1967									\		

400A-430A S 89

NBC EARLY TODAY NBC EARLY TODAY PROGRAM : CON COM1:

FRI

0

11/24

11/24

\$3.00

30

:LINE#:REP

0

REP HEADLINE# 8864311 S\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK!!!
ORDER WORKSHEET
HARRIS REPORT FROM REP
CHANGES *

NOV20/17 11.3 *** WSFA-TV **

LINE#:F	:REP :CD:	: TIME PERIOD :	: LGTH : SEC	: RATE	: START : DATE	: END : DATE	:SPTS: WI	WEEK :		DAYS :	: TOTL:
'n	146 A	430A-500A	30	\$10.00	11/24	11/24	1		FRI		H
1001	PROGRAM ORD COM1 ORD COM2 THIS IS	: TODAY IN AL : WE DO NOT SE : \$510.00 PLUS A MAKE-GOOD FOR	G 430A LL 4A-430A ON THIS \$3 TO RENOV24 ON LINE	OA ON FRIDAYS. PE TO RE-SPEND. PLE N LINE-89 FOR 1 S	PER YOUR CANCELLATION, PLEASE CONFIRM. THANKS, 1 SPOT/WK	LATION, V THANKS,	WE HAVE DENICE				
Г	147 A	700A-900A	30	\$175.00	11/21	11/24	^		TU-F		N
щ О О ш	PROGRAM: ORD COM1: ORD COM2: PART OF A	: TODAY SHOW : WE DO NOT SELL :: \$510.00 PLUS T A MAKEGOOD MADE U	LL 4A-430A ON THIS \$3 TO R UP OF LINES	FRIDAYS. -SPEND. 146-151	YOUR SE CON	CANCELLATION, V IFIRM. THANKS,	WE HAVE DENICE				
r-1	148 A	1130A-200P	30	\$35.00	11/25	11/25	Н	\	SAT		н
ш О О п	PROGRAM : ORD COM1: ORD COM2: PART OF A	SOCCER WE DO NOT SELL SESSIO.00 PLUS TO A MAKEGOOD MADE U	4A-430A ON HIS \$3 TO RE P OF LINES	FRIDAYS. -SPEND. 146-151	PER YOUR CANCELLATION PLEASE CONFIRM. THANK	S	WE HAVE DENICE	7			
H	149 A	1200N-300P	30	\$75.00	11/24	11/24	. >	<u> </u>	FRI		Н
д О О ц	PROGRAM: ORD COM1: ORD COM2:	: NATIONAL HOCKEY L: WE DO NOT SELL 4A: \$510.00 PLUS THIS A MAKEGOOD MADE UP O	EAGU -430 \$3 F LI	IDAYS. PEND. 6-151	PER YOUR CANCELLATION, PLEASE CONFIRM. THANKS		WE HAVE DENICE				
Н	150 A	400A-430A	30	\$3.00	11/21	11/23		\	TU-TH		Н
4004	ROGRAM RD COM1 RD COM2 ART OF	NBC EARLY WE DO NOT \$510.00 PL	AY LL 4A-430A ON THIS \$3 TO RE UP OF LINES	IDAYS. PEND. 6-151	YOUR SE CON	CANCELLATION, W	WE HAVE DENICE				
	151 A.	200P-300P	. 08	\$40.00	11/21	11/24	т.		TU-F	•	H
шООщ	PROGRAM: ORD COM1: ORD COM2: PART OF A	: HARRY CONNICK JR. I: WE DO NOT SELL 4A- 2: \$510.00 PLUS THIS A MAKEGOOD MADE UP O	-430A ON \$3 TO RE F LINES	FRIDAYS. -SPEND. 146-151	YOUR SE CON	CANCELLATION, WIFIRM. THANKS,	WE HAVE DENICE				

REP HEADLINE# 8864311 \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-528-9387

CREDIT ADVISORY: AGENCY CREDIT RISK!!!

ORDER WORKSHEET

CHANGES *** WSFA-TV **

:LINE#:REP	: CD:	TIME PERIOD	: LGTH : SEC :	RATE	: START : DATE	END :	SPTS: /WK:	WEEK : INVT :	DAYS :	TOTL: SPTS:
144	Ω Ω	30A-600A	30	\$130.00	11/21	11/24	0	TULE	r.	0
PROGRAM ORD COM ORD COM	RAM : COM1: COM2:	TODAY IN AL 6 S WE HAVE \$140.00 THANKS, DENICE	G 530A 0.00 TO RE-SPEND ICE	FROM HDL #88	59661.	PLEASE CONFIRM	RM.			
152	A 5	00A-530A	30	\$130.00	11/21	11/24	H	V TU-F	r	Н
PROGRAM: ORD COM1: ORD COM2: THIS IS A		TODAY IN AL MY ERROR. I DENICE MAKE-GOOD FOR OFFERS:	8 5A MEANT TO OFFER NOV21 ON LINE-	5A-530A ON 1	M2. PLEASE POT/WK	CONFIRM. T	THANKS,			
M1 OK'D	BUY	BUY#89 MISSE	400A-43		NOV24	30	VF	00.	>	
		OFFE	OFFER:FRI/430A-500A & TU-F/700A-900A		NOV24 NOV21(2/WK)	308	UF U.	10.00	PLS ADVISE	
			SAT/1130A-2			30	. 01	5.00		
			FRI/1200N-30		NOV24	30	Ur	5.00		
			& TU-TH/400A-430A		NOV21	000	0 ; (.00		
		CMT	WE DO NOT SELL:	4A-430A ON HIS \$3 TO RE	AYS. ND.	YOUR SE CON	ELI.	WE DE	HAVE NICE	
M3 OK'D	BUY	BUY#144 MISSED: OFFER: CMT:	ISSED:TU-F/530A-600A OFFER:TU-F/500A-530A CMT:MY ERROR. I ME CMT:DENICE	ANT TO OFFE	0V21 0V21 5A-530A	30s 30s ON M2. PLEASE		\$130.00 (NO \$130.00 PLS CONFIRM. THANKS,	(NOV20/17) PLS ADVISE IKS,	
NOV/17 2:	1772.00	DEC/17	\$5,823.00				COO	CONTRACT TOTAL TOTAL SPOTS	L 27595	.00
MARKET TOTAL	LS \$70	,397 WSFA	39% WNCF 14% ESFA 0%	WAKA 33% W EAKA 0%	WCOV 11% CA	CABL 0% WB	WВММ 3%	WIYC 08		
ESTIMATED SI	SHARES	•	•			•			•	
SVC- NSI DEMOS- RA35+	* +									
MOD CODE A	A-ADD	B-BUY TYPE	C-CANCELLED DE-D	OELETE E-EFF	DATES	L-LENGTH M-M	M-MAKEGOOD	O N-PROGRAM	AM NAME	
P-CLASS, PLAN, SECT	N, SECT	Q-PAID PGM	R-RATE S-SPOTS	PER WEEK	T-TIME X-L	X-LATE Y-DAYS		Z-COMMENTS *	*-MULTIPLE	

\$ \$ \$ # 1 REP HEADLINE# 8864311 \$\$\$ MOD# 1: APPROVED REV

703-516-9680 RISK !!! REPORT FROM STATION FAX# CREDIT HARRIS AGENCY TEL# 703-528-9387 CREDIT ADVISORY: ORDER WORKSHEET

NOV20/17 11.4 *** WSFA-TV **

11. # DATE NOV20/17 SALESMAN REGIONAL (H)EDDINS SCATTERGOOD LOCAL RYAN OFF.# JEFF WA-CLASS: NATL. NAME PRSN BUYER SALES REP.# INVOICE) BILLING NEEDED ORDER, 1650 SUITE# (LINE, CO-OP 있 되 POLI/D JONES/D/SEN/AL COMMENTS: PARTNERS MEDIA # 8864311 PKWY 30339 WK-1 75 G G 900 CIRCLE CONTRACT EST#5103 NOV27/17 ATLANTA, CANAL TAX SENAT NAME AGY. NAME STATE JONES FOR DATES NOV21/17 ADV. DOUG TAX # FLIGHT # PRDCT ORDER CITY ADV AGY

REP:

\$510 ADDED BACK TO ORDER REVISED ORDER M1 OKD AS LINES 146-151 M3 OKD AS LINE 152 THANKS JASMINE FOR RYAN PREVIOUS TTL \$27,085 REVISED TTL, \$27,595 PLS CONFM

STA:

SCHEDULE A CASH IN ADVANCE SI SIHL **** Σ CON

INVOICES ARE TO BE SENT TO: CIRCLE 75 PARKWAY SE, SUITE#1650 ANTA, GA 30339 ATLANTA, ALL 006

CONTRACT SCHEDULED FOR GENERATION NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. STATION MAKEGOOD OFFERS: NOTICE:

SED: FRI/400A-430A NOV24 30S \$3.00 (NOV19/17) FER: FRI/430A-500A NOV24 30S \$10.00 PLS ADVISE & TU-F/700A-900A NOV21(2/WK) 30S \$175.00 & SAT/1130A-200P NOV25 30S \$75.00 & TU-TH/400A-430A NOV21 30S \$3.00 CMT: WE DO NOT SELL 4A-430A ON FRIDAYS. PER YOUR CANCELLATION, WE HAVE CMT: WE DO PLUS THIS \$3 TO RE-SPEND. PLEASE CONFIRM. THANKS. DENICE	
30S \$10.00 F 30S \$175.00 30S \$35.00 30S \$3.00 30S \$3.00 BER YOUR CANCELLATION, WE HAV	ŏ
K) 30S \$175.00 30S \$35.00 ' 30S \$75.00 30S \$3.00 30S \$40.00 PER YOUR CANCELLATION, WE HALLEASE CONFIRM THANKS, DENT	OFFER: FRI/430A-
30S \$35.00 30S \$75.00 30S \$3.00 30S \$40.00 EAS YOUR CANCELLATION,	& TU-F/700A
30S \$75.00 30S \$3.00 30S \$40.00 PER YOUR CANCELLATION, LEASE CONFIRM. THANKS.	SAT/1130A
30S \$3.00 30S \$40.00 PER YOUR CANCELLATION, LEASE CONFIRM. THANKS.	FRI/1200N-300P
30S \$40.00 PER YOUR CANCELLATION, LEASE CONFIRM. THANKS.	TU-TH/400A-430A
PER YOUR CANCELLATION, LEASE CONFIRM, THANKS.	TU-F/200P-
THIS SO TO RE-SPEND. PLEASE CONFIRM. THANKS, DENICE	ON
	CMT:\$510.00 P

(NOV20/17) PLS ADVISE THANKS, \$130.00 \$130.00 CONFIRM. 30S 30S PLEASE Z NOV21 NOV21 OFFER 5A-530A ON OL I MEANT MISSED:TU-F/530A-600A OFFER:TU-F/500A-530A CMT:MY ERROR. I MI CMT: DENICE BUY#144 OK.D

Σ

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM STATION NOV20/17 11.4

CONTRACT TOTAL TOTAL SPOTS

27595.00 185

REP HEADLINE# 8864311 \$\$\$ MOD# 1: APPROVED REV #1 \$\$\$

AGREEMENT FORM FOR **POLITICAL CANDIDATE ADVERTISEMENTS**

(check applicable box)	•	
▼ FEDERAL CANDIDATE	☐ STATE/LOCAL CANDIDAT	E

To Avail Themselves of The Lowest Unit Charge During a Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and WSFA - TV M	d Location: Montgomery, AL			Date : 11/17/2	2017
I, Jeff Scatte	rgood			•	
being/on behalf	of: Jones, Doug			-	, a legally
qualified candid	ate of the Democ	ratic			political
party for the offi	ice of: United Sta	te Senate		•	
in the Special	***************************************				
election to be he	eld on: 12/12/2017	7			
do hereby reque	est station time as f	follows:		•	
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
				•	

SEE ATTACHED

Date of First Broadcast:	11/21/2017	Date of Last Broadcast	11/27/2017

Total Charges: \$******23,336.75 NET

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I represent that the payment for th	ne above described broadcast time has bee	n furnished by:
DOUG JONES FOR SENATE		
and you are authorized to announc I represent that this person or entity committee/organization of the legal	e the time as paid for by such person or en y is either a legally qualified candidate or ally qualified candidate.	ntity. an authorized
The name of the treasurer of the ca	andidate's authorized committee is:	
JAMES DOUGLAS TURNER JR	, TREASUER	
This station has disclosed to me its and discount, promotional and other	political advertising policies, including: er sales practices (not applicable to federa	applicable classes and rates; l candidates).
To Be Signed By	SCRIMINATE OR PERMIT DISCRIM THE PLACEMENT OF ADVERTISIN Candidate or Authorized (G.
Date	Signature	
To Be Signe	ed By Station Representat	ive
☐ Accepted	Accepted in Part	Rejected
Signature	Printed Name	Title

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FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

DOUG JONES FOR SENATE COMMITTEE	
(name of federal candidate or authorized committee) hereby certify the programming to be broadcast (in whole or in part) pursuant to this agr	at the reement:
☐ does ✓ does not	
refer to an opposing candidate (check applicable box). I further cetify programming that does refer to an opposing candidate:	that for the
(check applicable box)	
the radio programming contains a personal audio statement by the identifies the candidate, the office being sought, and that the candidate the broadcast.	e candidate that e has approved
the television programming contains a clearly identifiable photogrammage of the candidate for a duration of at least four seconds, and a sidisplayed printed statement identifying the candidate, that the candidate broadcast, and that the candidate and/or the candidate's authorized contains the broadcast.	imultaneously
Sef Scattered.	
signature of candidate or authorized committee	
Jeff Scattergood	11/17/2017
printed name	date

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